

JAN 16 1996

PLANNING AND DEVELOPMENT

January 9, 1996

Present
P. Regan
J. Graffrath
S. Myers
A. Sylor

Absent

Excused
R. Heineman

Others
J. Case
J. Marshall
J. Anderson

NOT
APPROVED

Meeting called to order at 1:15 p.m. by Chairman Regan.



On motion of J. Graffrath, seconded by S. Myers and carried, approved the minutes of December 12, 1995 with two corrections. Minutes to reflect Nathan Farnum from Friendship Central School in attendance at meeting. Page 2 paragraph 7 should read Development Advisory Board instead of Economic Development Board.

On motion of A. Sylor, seconded by S. Myers and carried, approved per diem for P. Regan for attendance at Development Advisory Board meeting.

Charles Kalthoff from ACCORD has requested an interfund transfer for the HOME program in the amount of \$63,373. On motion of J. Graffrath, seconded by A. Sylor, and carried request approved. Abstained - S. Myers.

Economic Development

Julie Marshall has received information on a grantsmanship seminar to be held in Albany in March. She will request permission to attend.

Julie distributed the summary chapter of a Master's thesis prepared by a student at Cornell University. The thesis is entitled "The Impact of Community-Based Economic Development Corporations on Employment". Both Julie and Carl Peterson were interviewed by the author.

Julie reported that the next Allegany Alliance meeting will be February 6, at BOCES and that the January issue of the "Business Beat" is at the printers and should be out to the businesses within the next week. This issue will focus on business financing and business to business purchasing.

The Development Advisory Board will meet January 24 at 9:00 a.m. All are invited.

PREPARE RESOLUTION

On motion of A. Sylor, seconded by S. Myers and carried approved the transfer of \$1000.00 within the development accounts for clerical support.

Tourism

Jesse Case read a note from Delores Cross congratulating the tourism promotion council on the sled dog races and the positive attention that they brought to Allegany County.

Allegany County has been mentioned in "Snowmobiling: On the Trail" which gives the county good publicity for outdoor tourism opportunities.

Jesse reported that the second and final edit of the Tour Guide has been completed and sent to Joe Schilling for approval. Dodge Graphics will send a final copy and color proofs for approval. Once they are approved it will take 10 days for printing and shipping. The 200,000 copies are expected by the end of January which is on schedule with the 1995 guide.

Jesse reported that the Chautauqua-Allegany region has been discussing the automatic transfer option to the regional 1-800 number. This will allow callers to choose the County they would like information on and connect them directly to speak with the county's tourism office. This will also allow each county to send the caller their travel packets. The database of callers will be linked via modem to each county in the region.

Jesse requested that a letter of support be sent to the Governor's Office of Motion Picture and TV Development supporting the Allegany Tourism Office as a base for a regional commission. After developing a resource directory we would then be able to match requests of commercial and movies producers. Jesse has received the support of Cattaraugus and Chautauqua Counties and they will be sending letters of support.

PREPARE RESOLUTION

On motion of S. Myers, seconded by A. Saylor and carried, the County motto "Where Community and Nature Join Hands" be adopted.

Sue Myers asked committee members to consider any recommendations or changes that they would like to see in the Seneca Trail RC&D and speak with her.

Meeting adjourned on motion of P. Regal, seconded by A. Saylor.

MEMORANDUM OF EXPLANATION

Intro. No. _____
(Clerk's Use Only)

COMMITTEE: Planning & Development

DATE: 1/9/96

A resolution is requested to transfer \$1000.00 from A6430.101 to A6430.476 to cover contracted clerical support.

FISCAL IMPACT: None

For further information regarding this matter, contact:

Julie Marshall, Director
Name and Department

268-9229
Telephone Number

Department of Development
5/94

FEB 26 1996

NOT APPROVED

PLANNING AND DEVELOPMENT

February 23, 1996

J. Margeson

PRESENT: P. Regan, S. Myers, A. Sylor, J. Graffrath, R. Heineman, J. Margeson, J. Marshall, C. Peterson, J. Case, K. Ross, L. McGhee, L. Dibble, R. *COMBS*, J. Dallis

On motion of R. Heineman, seconded by S. Myers and carried, approved the minutes of 1/9/96 with one correction; correct spelling of Regan.

Paul Ford from Alfred University was scheduled to attend today's meeting but had to cancel.

Maureen Rasp-Glose from NYNEX was also unable to attend.

The March meeting of the P&D committee will be held at the Employment and Training offices on 3/22/96 at 1:30 p.m.

Jesse Case noted that the new 1996 Southern Tier Telephone Book's cover features a photograph taken by Craig Braack and donated by our Tourism Department.

Jesse passed out copies of the new 1996 Tourism Guide. The anticipated grant for next year will be about the same.

He noted that the 800 tourism calls are pretty much the same as last year, however Jan. '96 calls were up by 50%.

Jesse noted that we will be attending the Toronto show by ourselves. He requested permission to attend the May 9th Tourism Summit meeting which required a fee of \$250. On motion of R. Heineman, seconded by J. Graffrath, approved Jesse's attendance and payment of the attendance fee.

PREPARE RESOLUTION

On motion of R. Heineman, seconded by A. Sylor and carried appointed the following to the 1996 Employment and Training Advisory Board: B. Randall, G. Colby, W. Higgins, H. Mayo, D. Kelly, A.J. Fantauzzo, C. Kalthoff, J. Sinclair, D. Fegley, L. Cronin, D. Barber.

PREPARE RESOLUTION

On motion of R. Heineman, seconded by A. Sylor and carried, appointed the following to the 1996 Development Advisory Board: D. Clark, P. Westfall, F. Sinclair, J. Case, B. Randall, B. Patten, R. Histed, P. Roberts, D. Fleming, L. Simons, T. Morrow, R. *COMBS*,

V. WALKER

Mike Kear passed out copies of his 1996 Work Plan and a short report of what municipalities and county departments have responded to the GIS Survey. Not many municipalities have responded and he will begin to follow up on the ones who have not.

PREPARE RESOLUTION

On motion of S. Myers, seconded by P. Regan and carried, approved the transfer of \$1500. from the Planning printing account (A8020.201) to the Planning equipment account for the purchase of software (ARC View 2.0) generic data bases and a color printer for use in the development of the maps to be included in the study of Potential Recreation and Industrial Development in Allegany County. Voting no - R. Heineman.

On motion of P. Regan, seconded by S. Myers and carried, approved a request for Mike to attend a Windows Class for 3 hours daily for one week in April. There is a fee of \$120. Voting no - A. Sylor.

Julie Marshall noted she attended a meeting in Buffalo last week of the Empire State Development Corporation which was very informative.

Russ Coombs and Julie met with nearly all the bank managers and loan officers in the county last week. It was a good productive meeting.

Julie introduced Leslie McGhee from the Wellsville Chamber of Commerce who in turn passed out copies of a proposal to work on a package to entice the National Warplane Museum and the Wings of Eagles Airshow to relocate to Wellsville. (Attached) It seems that Wellsville meets most of the requirements they are seeking. She requested support and help from the county. The committee was very agreeable and supportive. Leslie will work with the County Administrator and several department heads to plan any assistance the county may be able to lend. She will attend the full Board meeting on Monday to report what they have been able to put together.

Julie reported she has met with a representative from HUD, Mr. John Heinbeck concerning the Micro Enterprise Program, which ends on March 31, 1996. In order to apply for funding to renew this program it must include a revolving loan fund section. Rural Opportunities from Rochester has offered to administer this loan fund for the county. Joan Dallis, a rep. from ROI presented an outline of how this fund would work and be administered. Julie asked for letters of support and permission to proceed with this project. A Public Hearing date of 3/5/96 at 5:00 p.m. in the Chambers has been set. Julie received permission to proceed.

The Development Advisory Board will meet on Wednesday, February 28th at 9:00 a.m in room 220. All are invited to attend.

Sue Myers gave an update of her activities. On motion of A. Sylor, seconded by R. Heineman and carried, approved her mileage and per diem for January 24.

On motion of R. Heineman, seconded by S. Myers and carried, approved mileage and per diem for A. Sylor to attend Planning Board meeting.

Meeting adjourned.

MEMORANDUM OF EXPLANATION

Intro. No. _____
(Clerk's Use Only)

COMMITTEE: Planning and Development

DATE: 2/23/96

Transfer Of \$1500. to the Planning equipment account (A8020.201) from the Planning printing account. This will enable the County Planner to purchase the software (ARC View 2.0), generic data bases and a color printer for use in the development of the maps to be included in the study of Potential Recreation and Industrial Development in Allegany County.

FISCAL IMPACT: None

For further information regarding this matter, contact:

Mike Kear
Name and Department

268-9463
Telephone Number

5/94



Relocation Proposal for the National Warplane Museum

The National Warplane Museum, currently located in Geneseo, and its famed Wings of Eagles Airshow, held in Batavia, are seeking a site to relocate their facilities and operations.

Requirements of Museum

The Airport facilities must meet stringent guidelines regarding the length of the runway, clear zones, fuel availability, airport closures and include extra acreage for static display areas. They propose that \$7.8 million would cover the costs of complete construction of the additional facilities they request, if they were simply given acreage at an airport site.

They insist on moving to an area that is committed to tourism so they can receive adequate marketing support for the museum and their events (Wellsville Area Chamber/Allegany County Tourism Office).

Benefits of Wellsville site

- ♦ One of the finest airport facilities in WNY, which meets or exceeds almost all requirements of NWM and Airshow
- ♦ Buildings are available at the Wellsville Airport that can be purchased or leased to allow for a rapid relocation, without too many necessary immediate renovations. Approximately three-quarters of their entire project could be housed in existing buildings.
- ♦ The long-term success of the Balloon Rally proves that the community can accommodate large crowds, very similar in size to the Airshow crowds, and demonstrates Wellsville's commitment and enthusiasm towards aviation and the existing relationship between the community and aviators
- ♦ The geographic location can open up additional markets for the Museum and Airshow, including Ohio and Pennsylvania, while still remaining easily accessible for spectators that have travelled to Geneseo and Batavia.

Impact on local economy

- ♦ The Wings of Eagles Airshow annually attracts 75,000-100,000 spectators, and the museum has consistently drawn 5,000-6,000 visitors annually.
- ♦ The Wings of Eagles Airshow has been recognized by Air Classics magazine as the best warbird air show in the world.
- ♦ The Wings of Eagles Airshow in Genesee County has had a tremendous impact on the economy:
 - In 1995 the Museum and its concessionaires spent \$200,000 directly in the community for the purchase and rental of products and services such as fuel,

The Davie Building • 114 North Main Street • Wellsville, NY 14895
(716)593-5080 • Fax (716)593-5088

transportation, lodging, and food. Specifically, the museum spent \$60,000 to lodge and feed the Airshow pilots.

·They returned \$22,000 to the community through payments to organizations that helped staff concession stands.

·The Museum's expenditures combined with the money spent by the thousands of spectators resulted in an economic benefit to the community of \$1.5 million.

·The Museum currently employs 4 people (Office Manager, Director of Maintenance, Mechanic, and part-time marketing rep). They intend to hire an additional 3 employees with their move (executive director, museum curator, and marketing director).

Incentives

- ♦Must put a parking control plan in place (Balloon Rally as model)
- ♦Financial and/or Financing assistance
- ♦Donated crowd control annually
- ♦Construction/Renovation assistance
- ♦Site preparation assistance

PLANNING AND DEVELOPMENT

March 22, 1996

(Meeting held at E&T Center)

MAR 25 1996

PRESENT: P. Regan, S. Myers, A. Sylor, J. Graffrath,
J. Walchli, J. Margeson, A. Samron, J. Marshall,
J. Case, C. Peterson, J. Garmong, C. Cash, C. Beckman

J. Margeson

A tour of the E&T Center (both facilities) was conducted by Carl Peterson, Director.

Carl explained that nine agencies make up the Center but they function as one. Anne Samron, Career Counselor from NYS DOL who's office makes up one of the agencies, presented a brief review of her agency's part in the Center. She works under the department of Job Service and tries to match jobs with applicants and employers by using specs provided by the employer with face to face interviews and any other means requested by the applicant. She uses the latest technology by logging in on computer terminals in Albany that can lead the applicant to a job in his/her area anywhere in the State. She also works with students, Guidance Counselors and displaced professionals. Working together under this one roof are Social Services, Literacy Volunteers, DOL Veterans Representative, BOCES, DESID, VESID, Southern Tier Travelling Teaching Cooperating Agency, JTPA and NYS DOL, which creates a one stop shop. The only facet missing is space.

Carl noted that while compiling figures requested by Alfred University he noted that while the agricultural and manufacturing employee population is down and service is up, the employed number is still the same for the last few years.

PREPARE RESOLUTION

Carl asked approval of an increase in the Department's Budget by \$60,000. This increase is a result of additional funding provided for the Title III Dislocated Worker Program. On motion of A. Sylor, seconded by S. Myers and carried, request approved, and referred to Ways and Means.

Carl passed out copies of the February, 1996 "Policy Framework for New York's Workforce Development System". Attached to original minutes. This is still confidential so could not be thoroughly discussed in session. He has asked John Tomey to attend the May 13th Board meeting to discuss in length.

A new training course, available to all county employees at a minimal cost, has begun. This course covers DOS Windows and Wordperfect Windows.

Carl noted that he will be requesting materials and space in the near future to create a "Resource Room".

Passed out information regarding the NYNEX Program funds available for communication infrastructure and communication services within the county. The deadline for submission of this application is May 1. Gateway, Co. E&T Office, Co. Office for the Aging, Co. Office of Dev., Planning and Tourism and ACCORD Corp. have all been involved. There will be an informational meeting in Binghamton in April to help with the application process.

Chairman Regan thanked Carl Peterson for the tour and for allowing the committee to meet in their conference room.

On motion of J. Graffrath, seconded by A. Saylor and carried, approved the minutes of February 23, 1996.

Jesse Case briefed the committee on the MBNA America, I Love New York Master Card.

He noted the State is doing a study on Snowmobiling in New York State.

Reaffirmed that Cattaraugus County passed a resolution supporting the quest of Wellsville to obtain the World War II Plane Museum and Air Show. Although Wellsville was unsuccessful in its' bid, they did finish in the top ten. The four finalists are Elmira, Niagara Falls, Batavia and Rome.

All are invited to attend the Tourism Summit on May 9th.

He also noted the Regional Tourism 800 number is now in place and he played the recording for the committee.

John Walchli and Pat Regan noted the negative letters in the newspaper concerning Jesse's position. They both feel these letters are undeserved and praised Jesse's determination and work.

PREPARE RESOLUTION

Connie Beckman, Director of Computing Services at Alfred University gave a presentation on NYSERNET and its' relationship to the Internet. She requested an endorsement from the County to the NYS Dept. of State and the Federal government to create the Allegany Electronic Village (Southern Tier On Ramps). This would include partnering with Saint Bonaventure University, Alfred University, Alfred State College and Houghton College. More information is attached to the original minutes. On motion of J. Graffrath, seconded by S. Myers and carried, the committee resolved to endorse this proposal. County Attorney to prepare resolution.

PREPARE RESOLUTION

John Margeson requested a resolution to transfer \$5000. from Contingency to the Planning Account A8020.493 to fulfill a commitment to Southern Tier West by way of contributing \$5000. in 1995 and \$5000. in 1996 for the Municipal Assistance Partnership Program. On motion of S. Myers, seconded by P. Regan and carried, request approved and referred to Ways and Means. Voting no - A. Sylor.

On motion of P. Regan, seconded by A. Sylor and carried approved mileage only for S. Myers for 2/28/96 to Penn Yan for a Working 2000 meeting.

On motion of A. Sylor, seconded by S. Myers and carried, approved per diem and mileage for P. Regan, on 3/21/96 for a meeting at Alfred University.

Julie Marshall noted to the committee she will attend the World Trade Show in Toronto in October. This trip has been budgeted.

On motion of A. Sylor, seconded by S. Myers, the committee went into Executive Session to discuss a personnel matter.

On motion of S. Myers, seconded by A. Sylor, the committee returned to regular session.

Meeting adjourned 4:18 p.m.

MEMORANDUM OF EXPLANATION

INTRO. No. _____
 (Clerk's Use Only)

COMMITTEE: Planning & Development

DATE: 3/22/96

Due to the increased availability of Federal Title III Funding, we are requesting that a resolution be presented to the Board of Legislators to increase our budget line item accounts as follows:

<u>Appropriations</u>		<u>Amount</u>
CD6690.101	Title III - personal services	10,000.
CD6690.201	Title III - equipment	8,000.
CD6690.474	Title III - vocational training contracts	35,000.
CD6690.806	Title III - employee benefits	2,000.
CD6691.474	Title III - participant supportive/services	<u>5,000.</u>
	TOTAL	60,000.

<u>Revenues</u>	<u>Amount</u>
4701.08 JTPA Title III Dislocated Worker Fund	60,000.

SCAL IMPACT:

NOT
APPROVED

PLANNING AND DEVELOPMENT

April 29, 1996

APR 30 1996

PRESENT: P. Regan, R. Heineman, J. Graffrath, S. Myers, A. Sylor,
J. Walchli, Jr., J. Margeson, J. Marshall, J. Case,
C. Peterson, G. Fillgrove, W. Dibble, L. Dibble

On motion of J. Graffrath, seconded by R. Heineman and carried, approved the minutes of March 22, 1996.

Tourism

Jesse Case has been notified that Governor Pataki and Congressman Houghton will both attend the Tourism Summit to be held on May 9th at Chautauqua. Reservations must be made by May 3rd.

The Tourism Advisory Board has requested the committee review four different formats for next year's Travel Guide. These options are available and Jesse will bring them to the next committee meeting for perusal.

Jesse noted that his office is getting ready to distribute the new Travel Guides to the Thruway System. There are 27 manned outlets and 60 non-manned outlets on the NYS Thruway.

On May 5 Cattaraugus and Allegany counties will be setting up a tourism booth at the new New York State Information Center located at Binghamton at the intersections of Rtes. 81 and 17.

Development

Julie noted that Allegany Alliance will hold their quarterly meeting on Tuesday, 5/14, from 8:30 a.m. to 10:30 at BOCES. There will be three speakers and all committee members are invited.

The next quarterly issue of Business Beat, prepared by the Office of Development will be out in two weeks. In four months Julie has had over 100 queries as a result of this publication.

She noted that over \$200,000. in financing has been obtained for 3 different businesses in one month.

The application to HUD for renewal of the Micro Enterprise Program was submitted on April 3rd.

The Development Advisory Board has completed the Economic Development Plan and will submit it to the committee at the May 17th meeting for their review. After committee review and approval the Plan will be available to others.

PREPARE RESOLUTION

On motion of A. Sylor, seconded by J. Graffrath and carried, approved a transfer in Development Budget of \$3000.00 from A6430.101 to A6430.476 to cover contracted clerical support for an indefinite period.

It was noted that Leslie McGhee will be sorely missed in her capacity as Executive Director of the Chamber of Commerce. She has brought innovative and successful ideas to the Chamber as well as a cooperative atmosphere among those working with her. She is to be commended.

John Walchli noted of the repairs needed to the ST Conrail line in the county due to the January flood. He asked Julie Marshall to comprise a list of all potential users of this rail line in the county.

Employment and Training

Carl noted of 48 employees who have just completed training on DOS and Windows programs at a reduced cost. He is trying to set up another training class in these and other programs, also at a reduced price. He has contacted New Horizons from Rochester and is working with them to set something up. He noted that they offer one free day of training on the Internet as an incentive. They also have a 24 hour hot line available after training.

Carl noted he has been working with Whitesville Wood Products and air Preheater.

On motion of A. Sylor, seconded by J. Graffrath, the committee went into Executive Session.

On motion of R. Heineman, seconded by A. Sylor, the committee returned to regular session.

On motion of J. Graffrath, seconded by S. Myers and carried, the committee approved the filling of one Counselor position in the Employment and Training Office for 6 months.

Chairman Regan noted of two bills, one from the Senate (6848S) and one from the Assembly (6849A), banning the implementation of any new State mandates not funded totally by the State. On motion of A. Sylor, seconded by R. Heineman and unanimously carried, the committee is in complete support of these bills.

Mr. Regan asked committee members to review the 1996 Legislative and Committee goals and to discuss at the next meeting.

On motion of R. Heineman, seconded by S. Myers, meeting adjourned at 3:00 p.m.

OFFICE OF THE
COUNTY ADMINISTRATOR

COUNTY OF ALLEGANY • COUNTY OFFICE BUILDING • BELMONT, NEW YORK 14813

TELEPHONE 716-268-9217

JOHN E. MARGESON, *County Administrator*

FAX 716-268-9446

PLANNING AND DEVELOPMENT

April 29, 1996

AGENDA

- 1:00 p.m. - Minutes, etc.
- 1:15 p.m. - Jesse Case, Tourism
- ~~1:30 p.m. - Mike Kear, Planning~~
- 1:50 p.m. - Julie Marshall, Development
- 2:15 p.m. - Carl Peterson

llc

3/95

M E M O R A N D U M

FROM: Economic Development
(Department)

TO: John E. Margeson, County Administrator
-and-
James F. Mulholland, County Treasurer

PLEASE MAKE THE FOLLOWING TRANSFERS:

B U D G E T:

<u>From Account No.</u>	<u>To Account No.</u>	<u>Amount</u>
A6430.101	A6430.476	\$ 3000.00

TOTAL: = \$ 3000.00

E X P E N D I T U R E S:

<u>Date of</u>	<u>Check #</u>	<u>From Account No.</u>	<u>To Account No.</u>

\$

TOTAL: = \$ 3000.00

DEPT. AUTHORIZATION: Julie A. Marshall
(signature)

DATED: 4/29/96

CO. ADMIN. AUTHORIZATION _____
(signature)

DATED: _____

COMMITTEE AUTHORIZATION Patrick Regan
(signature)

DATED: 4/29/96

SUBMIT THIS FORM TO COUNTY ADMINISTRATOR TO AUTHORIZE INDIVIDUAL DEPARTMENTAL TRANSFERS OF FUNDS WITHIN ANY PERSONAL SERVICES, EQUIPMENT OR CONTRACTUAL EXPENSES APPROPRIATION ACCOUNT IN AMOUNTS OF LESS THAN \$5,000 PER TRANSACTION. ALL OTHER TRANSACTIONS MUST HAVE COMMITTEE OF JURISDICTION APPROVAL.

MEMORANDUM OF EXPLANATION

Intro. No. _____
(Clerk's Use Only)

COMMITTEE: Planning & Development

DATE: 4/8/96

A resolution is requested to transfer \$3,000.00 from A6430.101 to A6430.476 to cover contracted clerical support.

FISCAL IMPACT:

For further information regarding this matter, contact:

Julie A. Marshall, Director
Name and Department

268-9229
Telephone Number

5/94

PLANNING AND DEVELOPMENT

May 17, 1996

NOT
APPROVED

PRESENT: P. Regan, A. Sylor, S. Myers, J. Graffrath, J. Walchli,
R. Heineman, J. Marshall, M. Kear, J. Anderson,
J. Arden-Hopkins, R. Scott, L. Dibble

Meeting called to order at 1:33 p.m. by Chairman Regan.

J. Margeson
MAY 20 1996

On motion of A. Sylor, seconded by J. Graffrath and carried, approved the minutes of 4/29/96.

On motion of P. Regan, seconded by A. Sylor and carried, approved per diem for S. Myers for 5/9 for Tourism 2000 meeting.

Ross Scott from the Whitesville Area spoke regarding access to the Internet. He noted how expensive it is and various access routes. Apparently this is all relative to which long distance phone company services the area that wants to access the line. There are 4 or 5 different long distance companies located in Allegany County. The ideal would be to have the same rates for all. On motion of J. Graffrath, seconded by S. Myers and carried, agreed to have Pat Regan write a letter regarding this problem to all the phone companies. Mr. Scott noted he would be available to design and implement a Webb page for the county if so desired.

Kathy Faulkner from Riverside Campgrounds discussed with the committee her ideas relating to the possibility of paid advertising in the Annual Tourism Guide for next year. This possibility is a result of budget cuts. Also noted was the need to put a line in the telephone directory for Tourism. John Margeson will be asked to look into the cost of this.

Jesse Case passed out a letter from Gary Bastian from the Entrepreneur's Club in which he reported on Julie Marshall's very informative and helpful presentation to this club. The office serves as a clearing house and resource center for businesses and entrepreneurs. Letter attached.

Jesse reported on the Gateway Information Center meeting he attended in Corning and noted that Cattaraugus and Allegany Counties were the only two out of the area counties that were there for the whole week.

Jesse noted that there are NYS Thruway Centers that charge for the displaying of brochures and some that do not charge. The only cost for those that do not charge a fee would be shipping and Jesse is going to use that route.

It was discussed that any large gatherings within the county should be reported to Jesse so that he may distribute Travel Guides to the group.

Jesse discussed with the committee possible new layouts for the Travel Guide for next year. Jesse will work with Jim Graffrath on several possibilities and bring new information to the next meeting. After the committee decides on a format he will take it to the Tourism Council.

Julie Marshall presented an example of a Webb page from Monroe County. She is working on a Webb page for Allegany County at the present time. (Attached)

A special meeting of this committee is scheduled for May 28th at 1:00 p.m. at which time the Office of Development's "Development Plan" will be reviewed.

Mike Kear noted that the ARC VIEW GIS system is up and running in his office.

Noted that all 29 towns and villages were invited to a Planning Board meeting to discuss manufactured homes. No towns or press were in attendance.

On motion of R. Heineman, seconded by S. Myers and carried, moved to adjourn.

To: Committee

Date: May 17, 1996

From: Cathy M Faulkner, Riverside Park Campground

Subj: Allegany County Tourism Guide

We, as a county, should be advertising for the whole. In our county the small business equals the whole. I am concerned that if a charge is placed on the individual blurb we will lose many of the small businesses, which is the flavor of the county.

The more we show our county has, the more people we will attract.

Also, if everyone is in the guide, then everyone displays them (motels, restaurants, etc.) which will hit more of the public.

When I receive a call for information, I also send out the guide to entice them to our county, especially when they ask what is available to do in the area. I'm sure others do the same, if they choose to not advertise in the guide, they're not going to hand them out.

When staying at the campground, they ask about restaurants, stores, etc. The guide is what I use to inform campers and they are surprised by the choices available.

I support charging for ads to generate income, but only for additional space for ads so not to lose the flavor of the county, the small business.

By charging for advertising, we will also be able to include Tops, Giant, KMart, and other business which may not fall into the guide. I would pay to place an additional ad in the guide.

It was suggested that I look over guides available from other counties to come up with some ideas.

1. Maps were made by DOT.
2. Requests for further information were in the form of a postcard, which is expensive. Or the alternative was a cut out sheet. SOME of the ads had a number on them which was also on the card or cut out sheet asking for further information regarding the place in the ad.

Other cards or cut out sheets pertained to general information regarding fishing, bed & breakfast, camping, trails, lakes, etc.

Cathy



SIMPLY THE BEST

4110 Niles Hill Road
Wellsville, NY 14895
Phone (716) 593-3169
FAX (716) 593-5637

April 19, 1996

Jesse Case
West York Inc.
37 Elm St.
Wellsville, NY 14895

Dear Jess,

The next meeting of the Entrepreneur's Club will be **Wednesday, May 1, 1996, at 6:30 p.m.** The meeting will be held at P. M. Research, Inc.

We wish to thank Julie Marshall of the Allegany County Economic Development Office in Belmont for the presentation she gave at our last meeting.

- *Did you know* that the Allegany County Economic Development Office has a packet of information available to anyone who wants to start a business in Allegany County? This packet includes all of the forms and information necessary to start a business.
- *Did you know* that this office has an eight-week program available to educate a new or would-be entrepreneur on how to draft a business plan and start your own business? This program is taught by a qualified professor and entrepreneur.
- *Did you know* that this office has a list of possible funding sources for start-up businesses or small businesses?
- *Did you know* that this office also has an inventory of all available buildings located in Allegany County?

The Allegany County Economic Development Office's agenda includes:

1. Supporting existing businesses.
2. Helping new businesses start up within the county.
3. Bringing in outside businesses to Allegany County.

This office serves as a clearing house and resource center for businesses and entrepreneurs. They also interact with other agencies such as, but not limited to: the Allegany Alliance, which combines government, education and industry to help support new businesses and business expansion; the Training Consortium, which trains employees; the office cooperates with Cattaraugus County developing programs to market to the government; and it cooperates

Entrepreneurs' Meeting Notice - Page 2
April 18, 1996

with the Environmental Compliance Network, which publishes a newsletter for \$35.00 a year. This newsletter keeps you informed of what is new in state agencies concerning regulations. The Allegany County Economic Development Office can work with commercial, retail, and manufacturing businesses.

Please plan on attending this meeting and bring any insight to the above that you would like to share with the group.

Yours truly,

A handwritten signature in cursive script that reads "Gary Bastian".

Gary Bastian

Welcome to Monroe County, New York
home to the City of Rochester...

**THE
WORLD'S
IMAGE
CENTRE**

ROCHESTER, N.Y.

*URS
enchantednbn.com*

A Unique Place to Build Business



Financing Programs ||| Demographics ||| History ||| Quality of Life
Recreation ||| Workforce - High Tech/Manufacturing ||| Exports/Foreign Trade Zones



Monroe County businesses then...and now!

Monroe County has many unique assets that have helped entrepreneurs successfully locate, expand or build high-tech manufacturing businesses here for more than a century!

John D. Doyle
County Executive

Monroe County Department of Planning & Development
Economic Development Division
2 State Street
Suite 500
Rochester, New York 14614
(716) 428-5469
(716) 428-2147 (fax)

Photographs are courtesy of: Eastman Kodak Company, Monroe County Libraries, Xerox Corporation, Rochester/Finger Lakes Film & Video Office, and The City of Rochester.

© Copyright 1995 Monroe County Department of Planning & Development.

Suggestions or Comments, Please Do!
This page designed & developed by New World Media

Summary of Primary Financing Programs

1. County of Monroe Industrial Development Agency (COMIDA) Revenue Bond Financing Program

COMIDA offers financing of manufacturing projects through proceeds generated from the sale of tax-exempt industrial revenue bonds (IRBs). Non-manufacturing projects may qualify for "taxable" bonds.

Also available through COMIDA is the tax incentive program which is designed to spur industrial development by reducing a company's property tax burden for a ten year period. All taxing jurisdictions participate in the tax incentive program. This tax incentive is available to companies or developer-owned projects that meet all three of the following criteria:

- 1) Company or tenant must be a manufacturing company.
- 2) Company or developer must make a \$1,000,000 investment in real property improvements exclusive of land purchase and machinery and equipment.
- 3) Company or tenant must commit to creating 25 new full-time jobs within the first three years following project completion.

2. U.S. Small Business Administration (SBA) 504 Direct Loan Program

The SBA 504 program offers long-term, fixed rate direct loans to small businesses to simulate their growth, and to preserve or create employment opportunities. SBA's share of the financial investment in any one project is limited to 40% of the total cost, or \$750,000. Funds may be utilized for the purchase of land, buildings, machinery and equipment, construction expansion, renovation, and modernization.

3. Grow America Fund (GAF)

Under the SBA Section 7(a) loan guarantee program, direct loans can be secured for working capital, purchase of real estate and equipment, and renovations to facilities. Application does not require bank participation. Fixed-rate or variable-rate financing is available.

4. Empire State Development Corporation

The Empire State Development offers a wide range of financing programs designed to create and retain employment opportunities throughout New York State. Depending on the program, Empire State Development lends from 30% to 60% of project costs, or a minimum of \$20,000 to a maximum of \$1,000,000. Eligible uses include the purchase of new facilities, purchase of fixed assets, working capital, and infrastructure.

5. Local Loan Funds

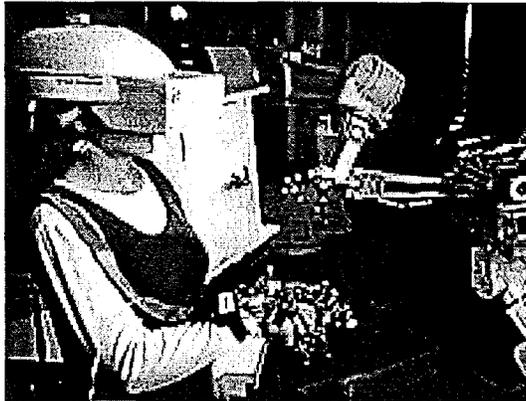
Financing is available from several local sources which generally provides for financing assistance to small, job-creating businesses that demonstrate a need for financing which cannot be met entirely from other sources. The programs include the Monroe County Industrial Development Corporation, the Monroe County-Genesee/Finger Lakes Regional Planning Council loan funds, the Finger Lakes Regional Development Corporation, and the Community Development Block Grant.

Suggestions or Comments, Please Do!

This page designed & developed by New World Media

We are here to serve businesses relocating, expanding or building in Monroe County, New York.

Workforce--High Tech/Manufacturing



Our high technology industry and a highly skilled, well- educated and productive workforce justify Monroe County's title as The World's Image Centre. Monroe County has a larger percentage of highly skilled people in its workforce than almost any other metro area of the U.S.

- Over 20% of all employees in Monroe County are employed in high-tech industries as compared to 6% for New York State and the nation.
- Monroe County's percentage of employed scientists and engineers is twice that of New York State and the U.S. as a whole.
- Technicians in science and engineering are also employed at higher rates locally than most other metropolitan areas.
- Monroe County businesses rank in the top ten nationally for sales per production employee.
- Monroe County's percentage of employees based in manufacturing jobs ranks fourth in the U.S. at 24.8% - of those, almost 60% are in high tech industries, compared to 30% for New York State and 25% for the U.S.

Optics and Imaging

From the production of lasers used in dermatology, to lenses used in overhead projectors, to diffractive lenses used by the military, Monroe County companies are on the cutting edge of the optics and imaging markets. Monroe County optics and imaging businesses comprise at least half of the manufacturing base.

High-Tech Manufacturing

Monroe County has a unique mix of manufacturers dedicated to high-tech industries: from a company producing lasers used in gunsights for law enforcement agencies, to a manufacturer of bar code scanners used in the retail industry. Access to our highly skilled workforce and universities, specializing in laser optics studies, has helped develop a plethora of high-tech companies.

Non-manufacturing Industries

Monroe County is also home to many non-manufacturing industries which have grown in the last decade: Paychex, a nationally known payroll service company; Wegmans Food Markets, with world-reknowned superstores in New York and Pennsylvania; Logical Operations, a national leader in Computer Education Training Products; and, both Citibank and Chase Manhattan Bank chose Monroe County to house their student

loan operations center and customer service center, respectively, because of the availability of a well-trained workforce.

Monroe County's high technology industry and highly skilled, well-educated, and productive workforce justifies our title as "The World's Image Center."

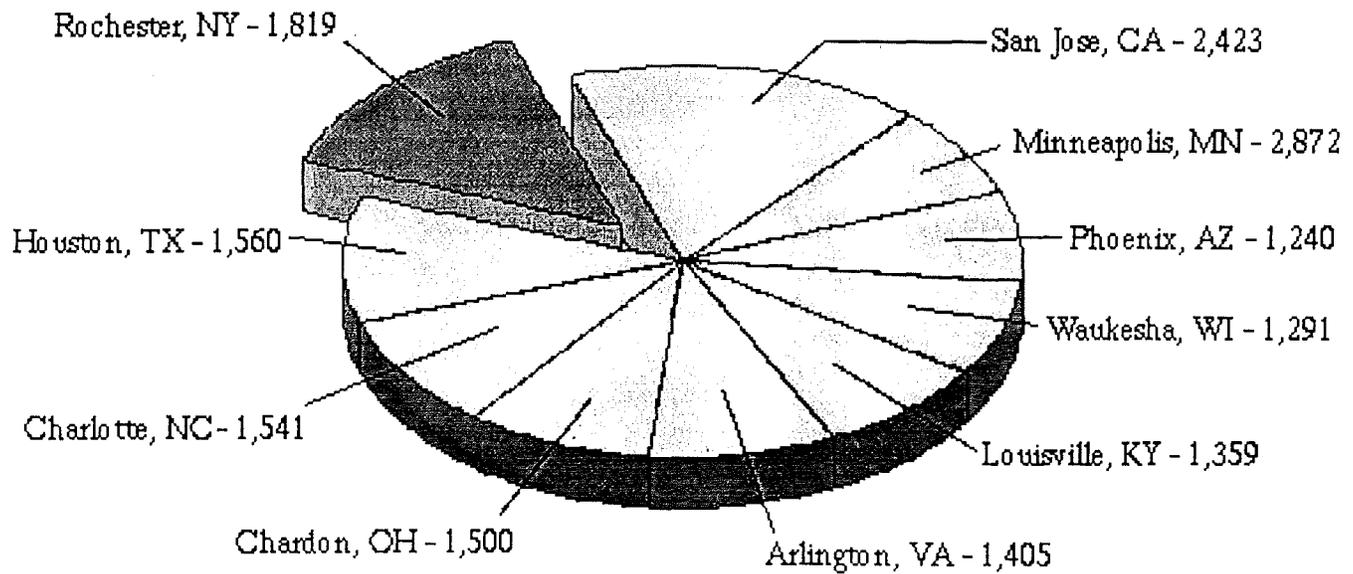
Monroe County has a larger percentage of highly skilled people in its work force than almost any other metro area of the U.S.

There are over 1,200 manufacturers in the area; this accounts for 24% of total nonagricultural employment in Monroe County as compared to the national average of approximately 18%.

The most significant feature of Monroe County's economy is its trend toward high technology manufacturing-- Approximately 60% of the manufacturing workforce, and over 20% of all employees are in high technology industries.

Monroe County's economy has long been considered stable, especially when compared to other northeast and north central metropolitan areas. The average unemployment rate for 1995 was 4.0% compared to 5.6% for the U.S. and 6.3% for NYS.

Top 10 Cities for Jobs Manufacturing Equipment and Services



TOP 10 EMPLOYERS

(Ranked by Number of Employees)

Rank	Company Name/Phone Number	# of Local Employees	Nature of Local Operations
1	Eastman Kodak (H) (716) 724-4000	34,000	Develop and manufacture imaging products - film, paper, and copiers
2	Xerox Corporation (716) 427-5400	13,300	Develop and manufacture document processing products and systems
3	University of Rochester/ Strong (716) 275-2121	9,133	Education, research, and health care
4	Wegmans Food Markets (H) (716) 464-4760	4,953	Supermarkets and home improvement centers
5	Delphi Automotive Systems (716) 647-6000	4,000	Automotive fuel management and emissions control components & systems
6	ITT Automotive Electrical Systems, Inc. (716) 277-3700	3,770	Automotive electrical components
7	Bausch & Lomb (H) (716) 338-6000	3,500	Manufacture contact lenses, sunglasses, and optical thin film coatings
8	Frontier Corporation (H) (716) 777-1000	2,588	Telecommunications services and products
9	Rochester General Hospital (716) 338-4000	2,519	Health care provider
10	Rochester Institute of Technology (716) 475-2411	2,267	Education and research specializing in photography and optics & imaging

2 State Street
Suite 500
Rochester, New York 14614
(716) 428-5469
(716) 428-2147 (fax)



John D. Doyle
County Executive

Back to the Monroe County [Homepage](#)

NOT
APPROVED

JUN 3 1996

PLANNING AND DEVELOPMENT

May 28, 1996

J. Margeson

PRESENT: P. Regan, J. Graffrath, S. Myers, C. Peterson, J. Case,
D. Clark, J. Marshall, V. Walker, P. Westfall,
P. Roberts, L. Simons

Meeting called to order by Chairman Regan at 1:34 p.m.

Members of the Development Advisory Board were present to introduce the new Economic Development Plan, better known as the "Dynamic Guideline" to the committee. Debbie Clark, Chairman of this Board noted this document was started over a year ago and is meant to be a daily operational plan for the Development Office. It will be undergoing constant review and updating as the goals and actions of this office change. Much flexibility is built in to deal with whatever comes along but the main areas of concentration are the ceramics and wood products industries.

The Board asked if the committee members would review this Plan and discuss further at the next committee meeting. They are hoping for total support and cooperation and any suggestions, modifications or changes will be welcome. The Plan will be passed on to the Planning Board sometime in June.

The Board also would like a member of the Legislature to attend their Board meetings.

The next Planning and Development Committee meeting will be held on June 14th.

llc

NOT
APPROVED

PLANNING AND DEVELOPMENT

June 14, 1996

JUN 17 1996

PRESENT: P. Regan, R. Heineman, S. Myers, A. Sylor, J. Graffrath,
J. Walchli, J. Margeson, G. Malak, J. Hopkins,
C. Stewart, W. Dibble, L. Dibble

Meeting called to order at 1:40 p.m.

J. Margeson

On motion of R. Heineman, seconded by J. Graffrath and carried, approved the minutes of May 17, 1996.

Ginger Malak from STW passed out information and gave a brief presentation regarding the Appalachian Regional Commission Area Development Program for 1997. She stressed the importance of eligibility requirements and the correct procedures when filling out the application. Deadline for applications to be submitted to STW is August 16. Information is attached to original minutes on file in the Clerk of the Board's office.

PREPARE RESOLUTION

On motion of P. Regan, seconded by R. Heineman and carried, moved a resolution requested by Federation of Sportsmen and supported by the Farm Bureau to allow Sunday big game hunting. Voting no - A. Sylor. Prepare resolution.

L. Dibble, President of the Tourism Council read a list of comments from the Council regarding paid advertising in the Tourism Guide. She also added her own comments. Jesse Case, Tourism Specialist and the committee discussed this at length and requested Jesse to work up a fee schedule, grid format, etc. for next months's meeting. Jesse noted that he is adamant about keeping the integrity of the Guide intact and will do everything he can to institute the paid advertising within the boundaries he deems acceptable to that integrity.

PREPARE RESOLUTION

On motion of J. Graffrath, seconded by S. Myers and carried, authorized the Planning and Development Committee of County Board of Legislators to act as Tourist Promotion Agency and to apply for State funds for tourism promotion purposes.

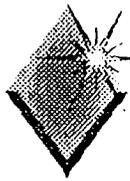
Judy Hopkins from Employment and Training presented the results of a NYS Employer Skill Survey conducted statewide 6 months ago. Results attached.

Noted that Allegany Alliance will meet at BOCES on 6/25/96/

On motion of J. Graffrath, seconded by R. Heineman and carried, approved per diem, mileage and registration fee for Sue Myers for 5/9, Tourism Summit meeting.

On motion of A. Saylor, seconded by R. Heineman and carried, approved per diem and mileage for Sue Myers for 6/3, Working Together 2000 Circuit Rider meeting.

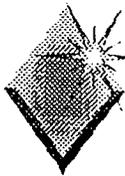
Meeting adjourned on motion of R. Heineman, seconded by J. Graffrath.



NYS Employer Skill Survey

- ◆ Conducted as Part of the Quality Approach for Skill Based Systems
- ◆ Designed by Peer Team to assist in determining skills employers want
- ◆ Extensive use of Strumpf Associates work in other states in Survey Design
- ◆ Used SCANS Foundation Skills and Competencies as a basis.

- ◆ Conducted by the NYSDOL Division of Research and Statistics
- ◆ 6,200 Employers Surveyed
- ◆ 43% Response Rate
- ◆ Statewide Results Available in the Quality Approach
- ◆ Local Results by County Available on Request.



Results support importance of SCANS to Employers in New York State

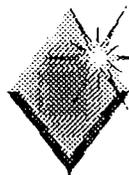
- ◆ Resources
- ◆ Information
- ◆ Interpersonal Skills
- ◆ Technology
- ◆ Systems

Identified as important across entry level jobs in a variety of occupations.



Top 10: Not Important/Not Expected to Know to begin

- | | |
|---|-------|
| 1) Competencies: Technologies and Tools
<i>Uses electronic Mail</i> | 87.4% |
| 2) Competencies: Information
<i>Develops Graphics to Describe a Process</i> | 83.3% |
| 3) Competencies: Resources
<i>Prepares a Budget</i> | 80.3% |
| 4) Competencies: Information
<i>Interprets and Uses Budget</i> | 78.5% |
| 5) Competencies: Information
<i>Selects and analyzes information and communicates
results using computer</i> | 76.1% |
| 6) Competencies: Information
<i>Interprets maps, pictorials, graphics to others</i> | 76.1% |
| 7) Competencies: Resources
<i>Calculates using units of time</i> | 73.2% |
| 8) Competencies: Information
<i>Selects and uses a variety ways to give information</i> | 72.9% |
| 9) Competencies: Information
<i>Employs computers to analyze and communicate
information</i> | 72.6% |
| 10) Competencies: System
<i>Charts performance for process control</i> | 72.4% |

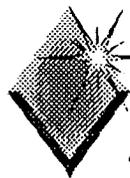


Survey Results: Top 10: Must Know to Begin/Advance

- 1) Foundation Skills: Personal Qualities 97.4%
Exhibits Honesty/Integrity
- 2) Competencies: Interpersonal Skills 94.4%
Works cooperatively with others
- 3) Foundation Skills: Personal Qualities 93.7%
Demonstrates understanding of importance of appropriate personal appearance/hygiene
- 4) Foundation Skills: Basic Skills 88.3%
Receives, interprets, and responds appropriately to verbal messages and other clues

- 5) Foundation Skills: Personal Qualities 87.6%
Demonstrates understanding, friendliness, etc.. in new and on-going group settings: asserts self in familiar and unfamiliar social situations.
- 6) Foundation Skills: Personal Qualities 85.7%
Exhibits High effort towards goal attainment, works to become excellent at tasks, even unpleasant ones.
- 7) Foundation Skills: Personal Qualities 83.5%
Believes in own self worth; positive view of self, knows own skills and abilities

- 8) Foundation Skills: Basic Skills 82.0%
Communicates in writing, records information completely and accurately
- 9) Foundation Skills: Basic Skills 81.1%
Exhibits Verbal Communication Skills: clear and appropriate, participates in conversations, group discussions and presentations, asks questions
- 10) Competencies: Interpersonal Skills 80.6%
Serves Customers/Clients: Exhibits appropriate behavior when dealing with clients



Results consistent with the following trends.....

- ◆ Jobs are changing, Employers will require higher skill levels
- ◆ Education systems must prepare people for life, and to make a living
- ◆ Competencies needed in the workplace of today and tomorrow extend beyond the 3Rs

- ◆ Many young people leave school without the knowledge and foundation needed to find and hold a good job.
- ◆ Connection between school and “real world” not apparent to many learners
- ◆ Employers should demonstrate they value high performance and quality principles

NOT
APPROVED

ADDENDUM TO PLANNING AND DEVELOPMENT

JUL 3 - 1996

June 14, 1996

PRESENT: P. Regan, R. Heineman, S. Myers, A. Saylor, J. Graffrath,
J. Walchli, J. Margeson, G. Malak, J. Hopkins,
C. Stewart, W. Dibble, L. Dibble

J. Margeson

Recommendations & observations re: changes to the Allegany County Travel Guide; Adopted at ACTPC general meeting, 6/4/96.

These changes and suggestions were made after Jesse Case stated he needed to increase revenue for the Guide and the tourism department. Comments made at TPC meeting:

1. The Tourism Council perceives the Guide as a potential revenue source for the Tourism Office.
2. Any income generated from the Guide should be dedicated solely to tourism promotion, and should remain under the control of the Tourism Office.
3. The Tourism Council recommends a graduated system of charges for full listings, and further recommends that a simplified topical listing system be maintained for those tourism-related businesses choosing not to pay for full listings. The Tourism Council further recommends that charges be levied for business-related photographs that are inserted into the Guide.
4. The Tourism Council feels strongly that the County Tourism Map should not become lost, or hidden, but remain easily visible in the Guide. Perhaps inside back cover.
5. We recommend a system of reader response cards be inserted such that readers of the Guide can request specific information on one or more businesses by matching advertiser numbers to card numbers. This service would be available only to paying advertisers.
6. We are in general support of Jesse Case's efforts to create additional revenues for the Tourism Office.

Additional Comments

1. The Tourism Guide is more than the sum of all its parts; it portrays an image or vision of Allegany County's environment and rural heritage.
2. The Guide is used by business and industry to help attract upper echelon employees to relocate locally.

(Over)

3. The Guide is also used by our colleges and university for attracting students and helping visiting parents locate desirable accommodations, restaurants and attractions.

4. Any changes affecting the present integrity of the Allegany County Tourism Guide should carefully evaluate the merits of commercialism vis a vis the promotion of Allegany County as a whole.

NO.
APPROVED

PLANNING AND DEVELOPMENT

JUL 17 1996

July 12, 1996

J. Margeson
PRESENT: P. Regan, R. Heineman, S. Myers, A. Sylor, J. Graffrath,
J. Walchli, J. Margeson, J. Marshall, J. Case, M. Kear,
J. Arden-Hopkins, L. Dibble, P. Lucas

Meeting called to order at 1:35 p.m.

On motion of R. Heineman, seconded by J. Graffrath, approved the minutes of June 14, 1996 and addendum from the Tourism Promotion Council.

On motion of J. Graffrath, seconded by A. Sylor, approved per diem for Sue Myers. Attendance at June 25, Allegany Alliance meeting.

Planning

The Planning Board will be sharing a booth with the County Historian at the County Fair. They will be surveying fair attendees. Survey attached.

Planning Board picnic will be held Wednesday, July 17 at the Angelica Conservation Club.

Mike reported that he may possible be assisting the Towns of Whitesville and Wellsville with their ARC Grant applications.

Tourism

Jesse gave an overview of the proposed pricing structure for the 1996 Travel Guide. It was the wishes of the committee that Jesse pursue the pricing structure while maintaining the integrity of the guide.

Development

Julie reported that the 1996 HUD Micro Enterprise application has passed 2 rounds of review and she is awaiting notification that it has made it through the final review.

Julie is currently scheduling a monthly series of workshops for county businesses. The workshops will be for both start-up and existing businesses.

The Development Advisory Board at their July 30 meeting will begin to prioritize the goals and actions outlined in the Department of Development Operational Plan. Any suggestions can be made to Julie or an Advisory Board member.

The Allegany Alliance met June 26, with Judy Hopkins giving a presentation to area educators and industry representatives on the New York State Employer Survey of Workplace Skills. Feedback from area employers has been good.

Employment and Training

Carl noted that as a result of the Employer survey a school-to-work workshop will be held July 24-26. At Houghton College. The workshop will help to facilitate a county-wide school-to-work program.

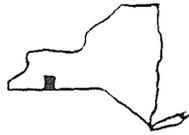
PREPARE RESOLUTION

On motion of R. Heineman, seconded by S. Myers and carried, approved a transfer in Employment and Training Center accounts.

Carl discussed the creation of WIBs (worker investment Boards) covering a larger service delivery area. The committee supports Carl pursuing a non-financial agreement with GLOW (Genesee, Livingston, Orleans and Wyoming counties) PIC.

On motion of J. Graffrath and seconded by R. Heineman, meeting adjourned at 3:15 p.m.

Allegheny County Planning Board



"Volunteers Working For Tomorrow"

C. O. Jessup, Chairman

(716)-268-9229

J. Michael Kear, County Plan

1. Allegheny County has a wide range of natural resources. Do you think that our natural resources are one of Allegheny County's greatest assets?
 YES NO
2. Allegheny County was one of the last areas of New York State to develop economically in this century. Do you think that the county should actively pursue the development of telecommunications (access to the internet) so Allegheny County can enter the 21st century on an even footing with the rest of New York State?
 YES NO
3. Do you think Allegheny County has a better chance of luring large industry or small industry to locate and grow in our county in the 21st century?
 Large Small
4. Given the wide range of educational opportunities offered in Allegheny County including High school, college preparatory courses, B.O.C.E.S. technical training, a vocational technical college and several schools of higher learning, including a university; do you think the educational needs of Allegheny County residents are being fulfilled?
 YES NO
5. Based on the projection that by the year 2005 total tourism revenue will double in the United States; do you believe that Allegheny County should increase its commitment in the tourism industry?
 YES NO
6. In planning for the future, should Allegheny County endeavor to preserve the individuality and unique qualities of its towns and villages?
 YES NO
7. During the 200 years of Allegheny County's existence there has never been a plan for growth. Do you believe that if the county adopted a plan for economic growth and management that Allegheny County would have a better chance to prosper than without such a plan?
 YES NO

I live in the Town/Village of _____ in Allegheny County

Comments optional: _____

(More space on back)

MEMORANDUM OF EXPLANATION

Intro. No. _____
(Clerk's Use Only)

COMMITTEE: Planning & Development

DATE: 7/12/96

The Employment and Training Center is requesting that the Board of Legislators approve a resolution for the transfer of funds within the following appropriation accounts:

Appropriations

<u>From</u>	<u>To</u>	<u>Amount</u>
CD6291.101 Participant W/E Personal Serv.	CD6690.101 Title III STAFF Personal Serv.	22,000.00
CD6291.803 Participant W/E FICA	CD6690.803 Title III STAFF FICA	1,700.00
CD6393.101 DSS-STAFF Personal Serv.	CD6292.101 Title IIA STAFF Personal Serv.	12,000.00
CD6393.101 DSS-STAFF Personal Serv.	CD6292.474 Title IIA Training/Contractual	25,000.00
CD6393.101 DSS-STAFF Personal Serv.	CD6393.475 DSS Training/Contractual	10,000.00
CD6393.803 STAFF FICA	CD6292.803 Title IIA STAFF FICA	1,800.00
	TOTAL	72,500.00

FISCAL IMPACT:

For further information regarding this matter, contact:

Jerry Garmong/Employment & Training

Name and Department

268-9240

Telephone Number

AUG 12 1996

J. Margeson
1996
APPROVED

PLANNING AND DEVELOPMENT

August 9, 1996

PRESENT: P. Regan, A. Saylor, R. Heineman, S. Myers, (S. Myers' mother) J. Walchli, J. Margeson, J. Marshall, J. Case, R. Combs, C. Kaltholf, M. Greene, L. Dibble

Chairman Regan called the meeting to order at 1:32 p.m.

On motion of R. Heineman, seconded by S. Myers and carried, approved the minutes of July 12, 1996.

Russ Combs, Director of the Friendship EDZ, passed out a brochure pertaining to the EDZ. He walked the committee thru the brochure which contained an update on the activities happening there. Included is a current list of certified businesses for the EDZ, proposed 1996-97 budget, monies already expended, a detailed map and services that the EDZ can offer businesses. (Brochure filed with original minutes)

Jesse Case noted that the banner for the county's display equipment was damaged by vandalism at the County Fair, but he will be able to repair it.

Jesse passed out the I Love New York 1996 Hunting and Fishing guides which contains ads for Allegany County. Good job.

On motion of R. Heineman, seconded by S. Myers and carried, approved the installation of a dedicated 800 # line for tourism at a cost of \$174.23.

Jesse is in the midst of sending out specifications for bid quotes for next year's Travel Guide. He hopes to have the Guide ready for printing by October and ready for some distribution by hunting season.

Julie Marshall touched briefly on the Internet Web page which is being put together and will hopefully be up and running in October.

Mike Kear reported that he is working on a data base for Arkwear which a GIS software package. He has attended a Windows Class to help him with this software.

NOT
APPROVED

PLANNING AND DEVELOPMENT

September 13, 1996

SEP 16 1996

PRESENT: P. Regan, R. Heineman, J. Graffrath, S. Myers,
A. Saylor, J. Walchli, J. Margeson, C. Peterson,
J. Case, M. Kear, L. Dibble

On motion of R. Heineman, seconded by S. Myers and carried, approved the minutes of August 9, 1996.

On motion of S. Myers, seconded by R. Heineman, approved the appointments of John Walchli, Jr. and Maynard Boyce to the STW Board of Directors to expire May 31, 1999.

There will a short P&D committee meeting at 1:15 on September 23rd prior to the Board meeting.

Received a request from STW for a letter of support for application for an ARC grant for STW to do a telecommunications study. After a brief discussion it was agreed Chairman Regan will write a letter.

Carl Peterson passed out charts showing the employment and unemployment figures for the last 20 years in Allegany County. (1975-1995). (Attached to minutes) His office is in the process of working on employment projections for the next 5 years.

Carl noted that his office operates the EARN Program. This program attempts to reduce the number of welfare recipients and runs on an 8 week cycle. Since its inception in March of 1996, out of a total enrollment of 62 people, 22 people have been employed, 11 sanctioned and 5 cases closed. There are still 23 active but this program shows 61% positive retirement. Because of lack of space the program can only accept 20 enrollees at the present time. He fervently requests the county to find more space to be rented so that he may increase the number of enrollees. He would like to up the class to 50 per cycle. It was suggested that he work with Joan Sinclair to find the figure amount of savings of welfare grants and hopefully that amount would more than justify the rental of space.

Carl noted that his building desperately needs to be painted. John Margeson commented that his building is on the agenda to be painted in the spring.

On motion of R. Heineman, seconded by J. Graffrath, the committee went into Executive Session.

On motion of S. Myers, seconded by A. Sylor, the committee returned to regular session.

Jesse Case noted that the dedicated phone line is up and running.

He also reported that the 1996 I Love New York program has received an extension from September 31 to November 30. The 1997 I Love New York State award funding will be announced next week.

The bid opening for printing of the 1997 Tourist Guide will take place on Sept. 23rd at the Board meeting.

Mike Kear noted that he has received notice to begin the process of renewing Ag District #2 within the towns of Hume, Caneadea and Granger. He requests permission to advertise the 30 day comment period. Permission granted on motion of A. Sylor, seconded by S. Myers and carried.

Mike showed a chart he has prepared noting the projects, aims and goals for the Planning Dept. for 1996. He indicated for each project the degree of completion and anticipated ending date.

As a result of his request last week for an updated computer, Mike showed a video of a GIS program and then a video he took himself of his computer version. This was an attempt to show the committee how slow his computer is working as compared to the way it should work.

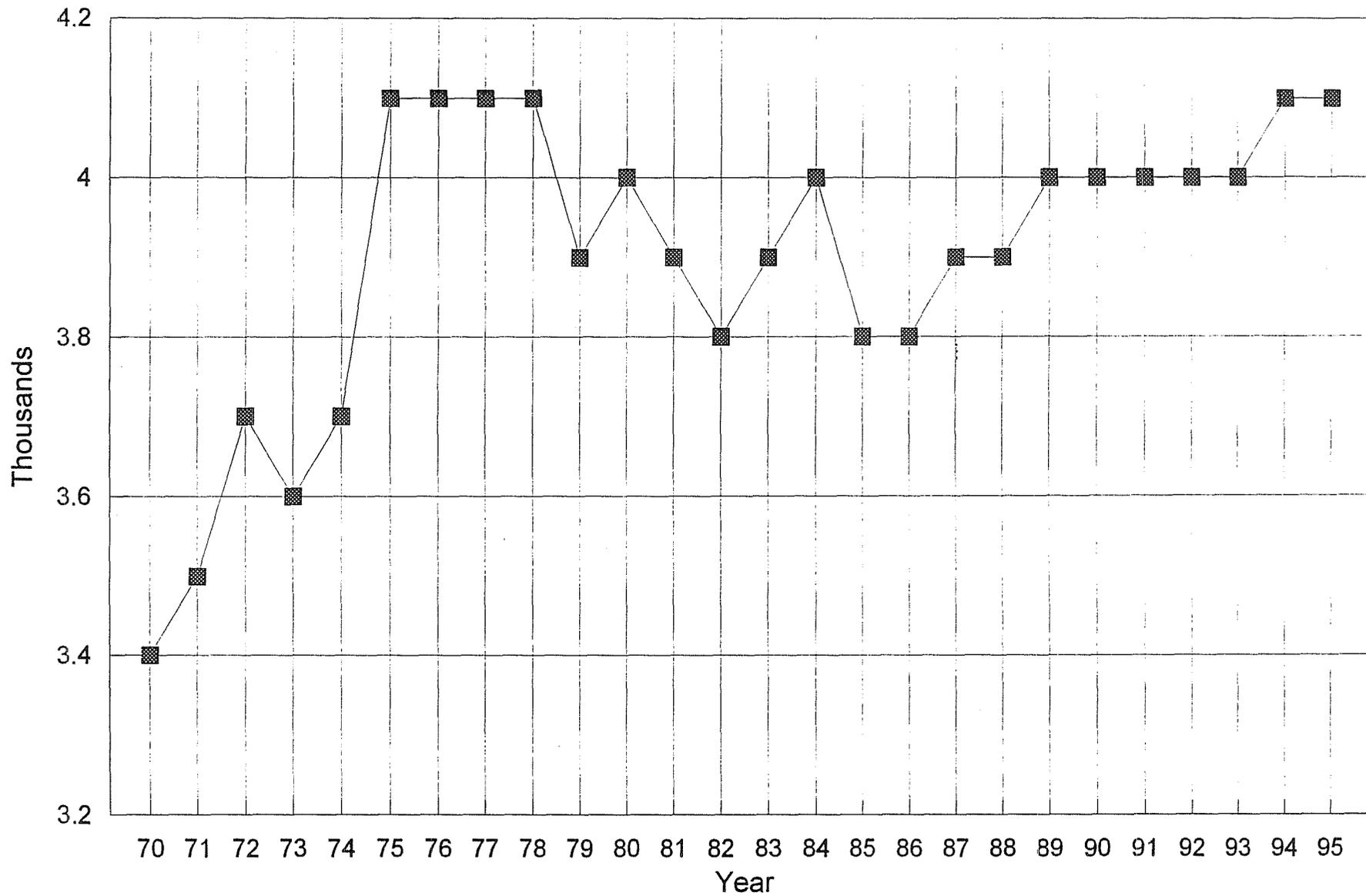
On motion of P. Regan, seconded by J. Graffrath the committee went into Executive Session.

On motion of A. Sylor, seconded by R. Heineman, the committee returned to regular session.

Meeting adjourned.

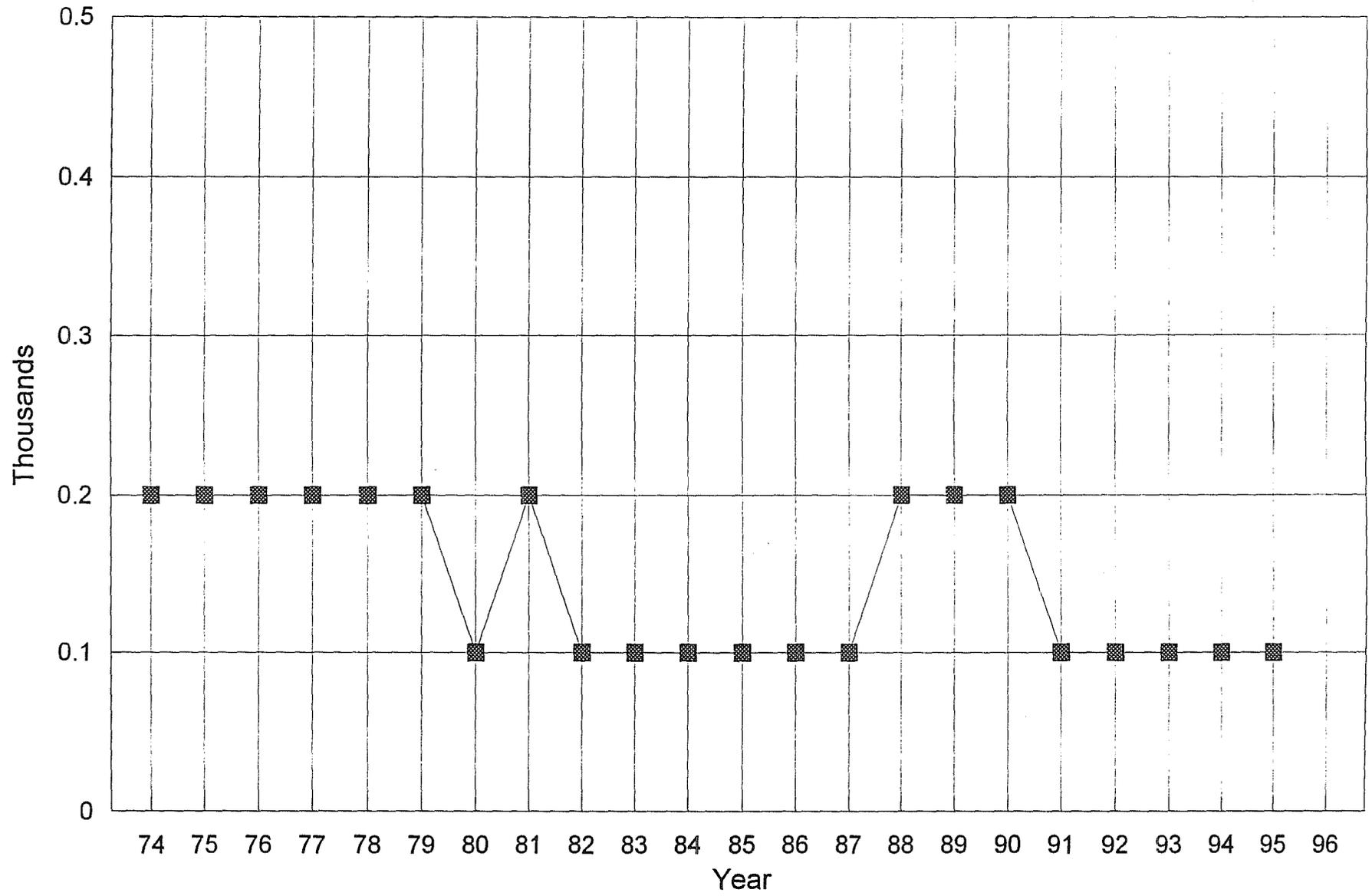
ALLEGANY COUNTY

GOVERNMENT EMPLOYEES



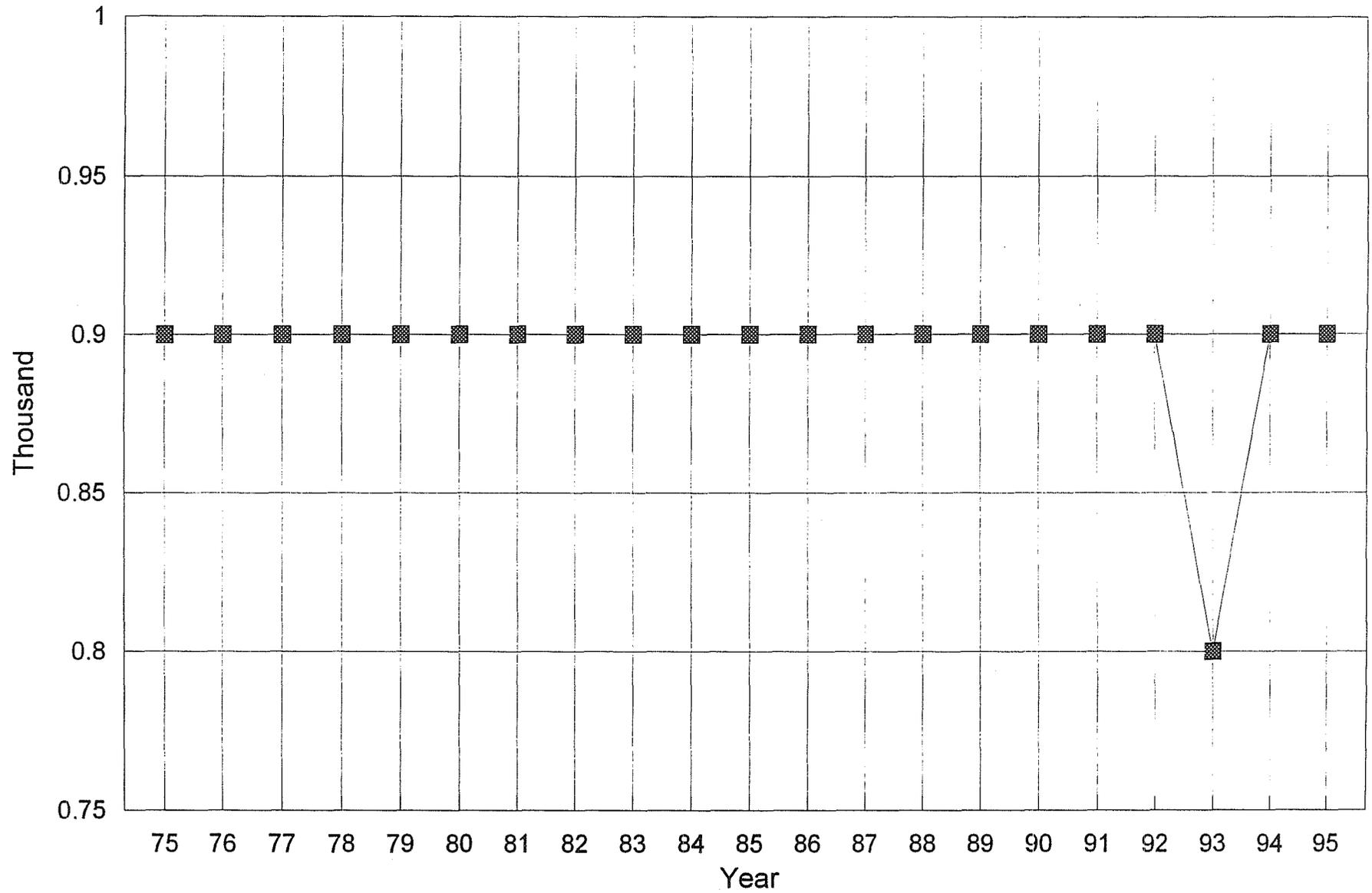
ALLEGANY COUNTY

FEDERAL EMPLOYEES



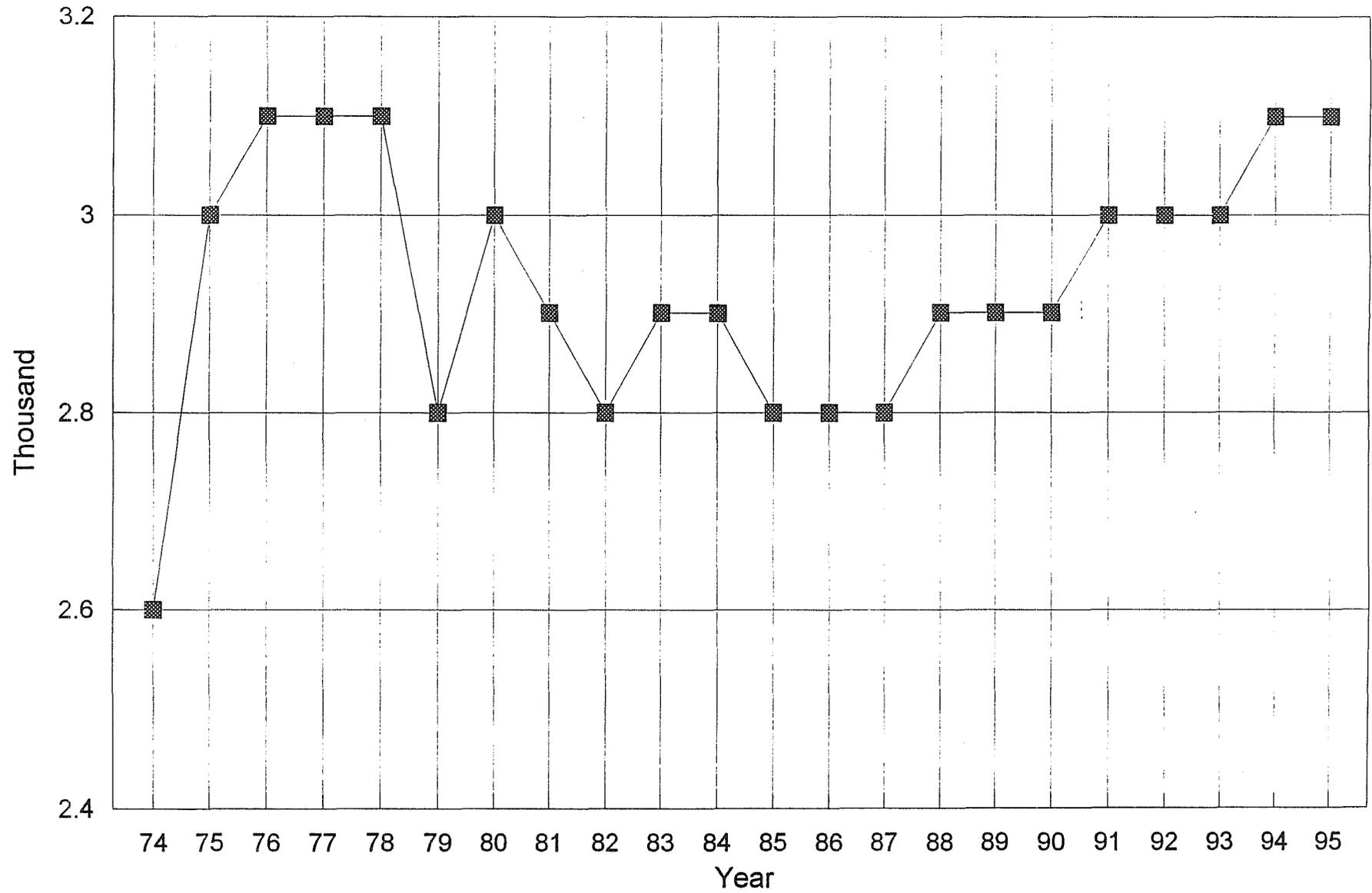
ALLEGANY COUNTY

STATE EMPLOYEES



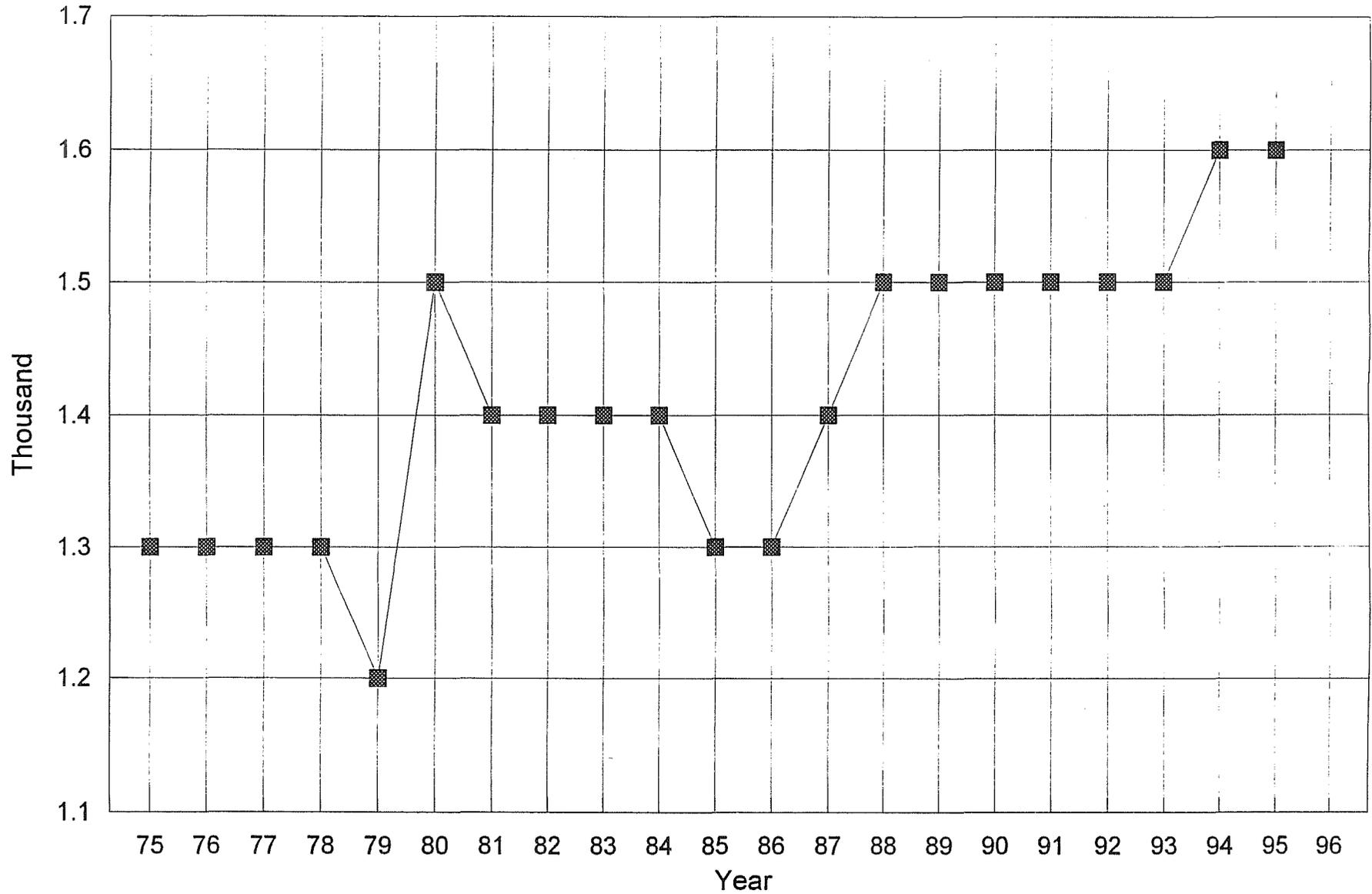
ALLEGANY COUNTY

LOCAL GOVERNMENT



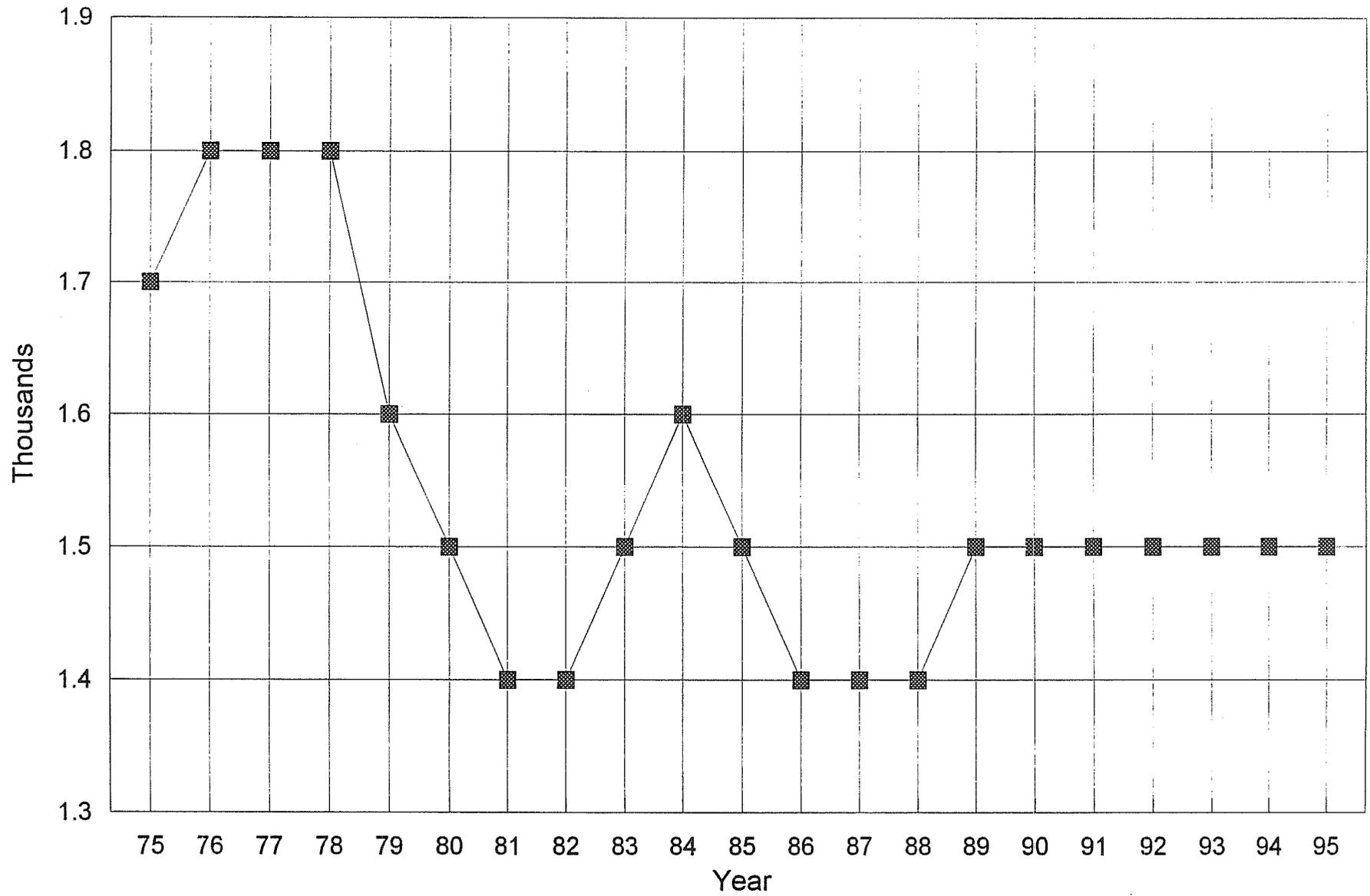
ALLEGANY COUNTY

EDUCATION EMPLOYEES



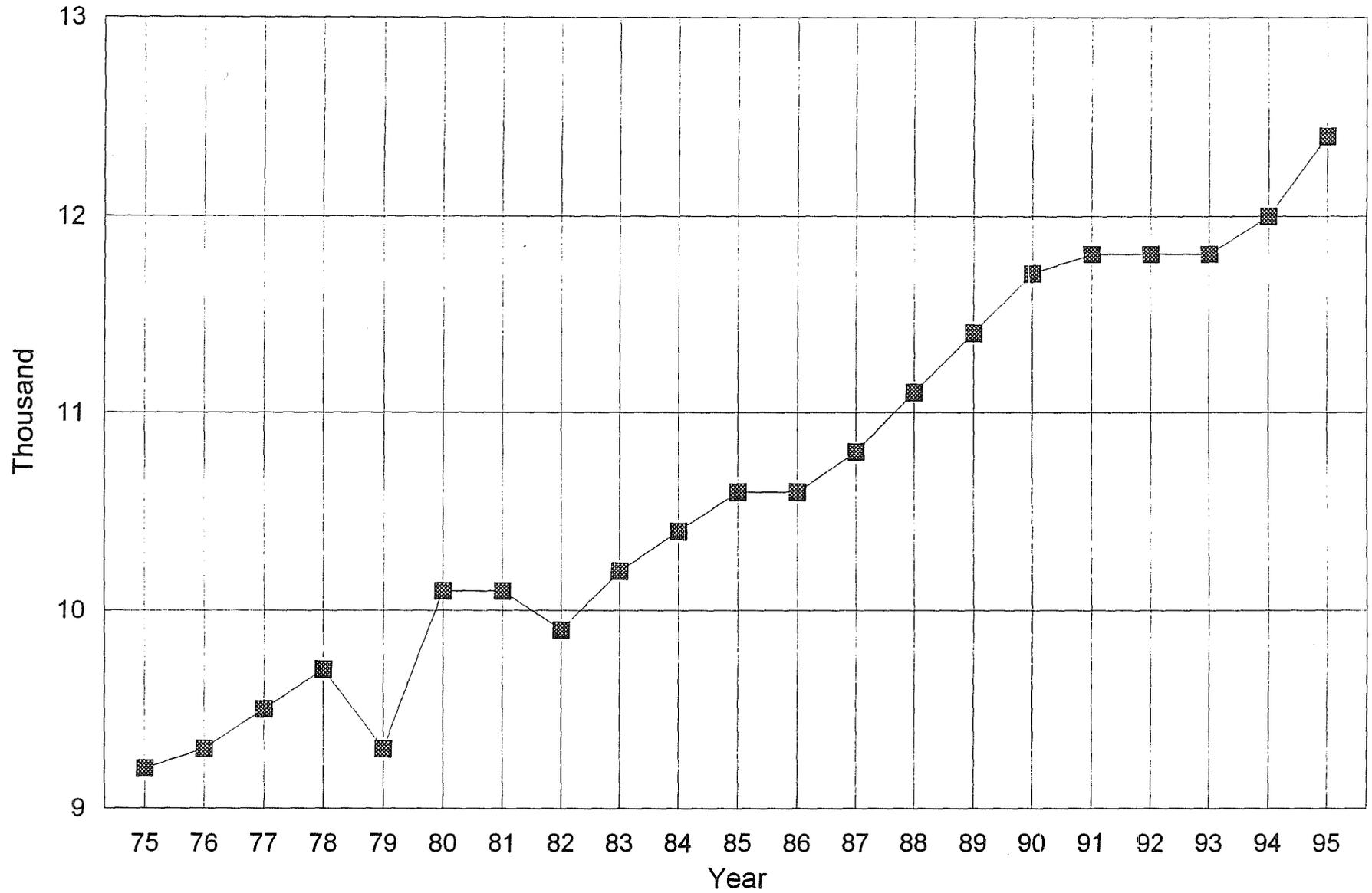
ALLEGANY COUNTY

OTHER GOVERNMENT EMPLOYEES



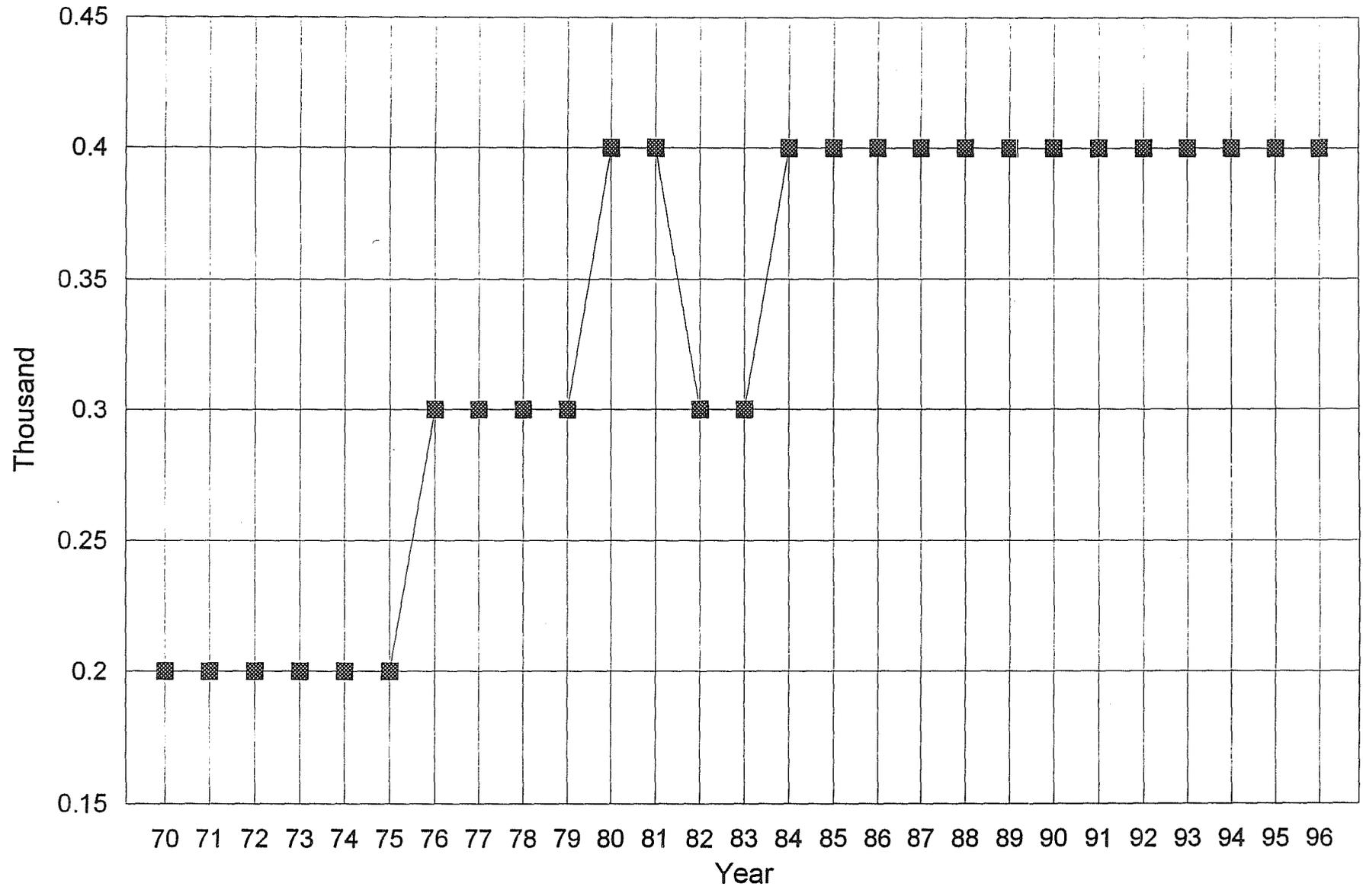
ALLEGANY COUNTY

SERVICE PRODUCING EMPLOYEES



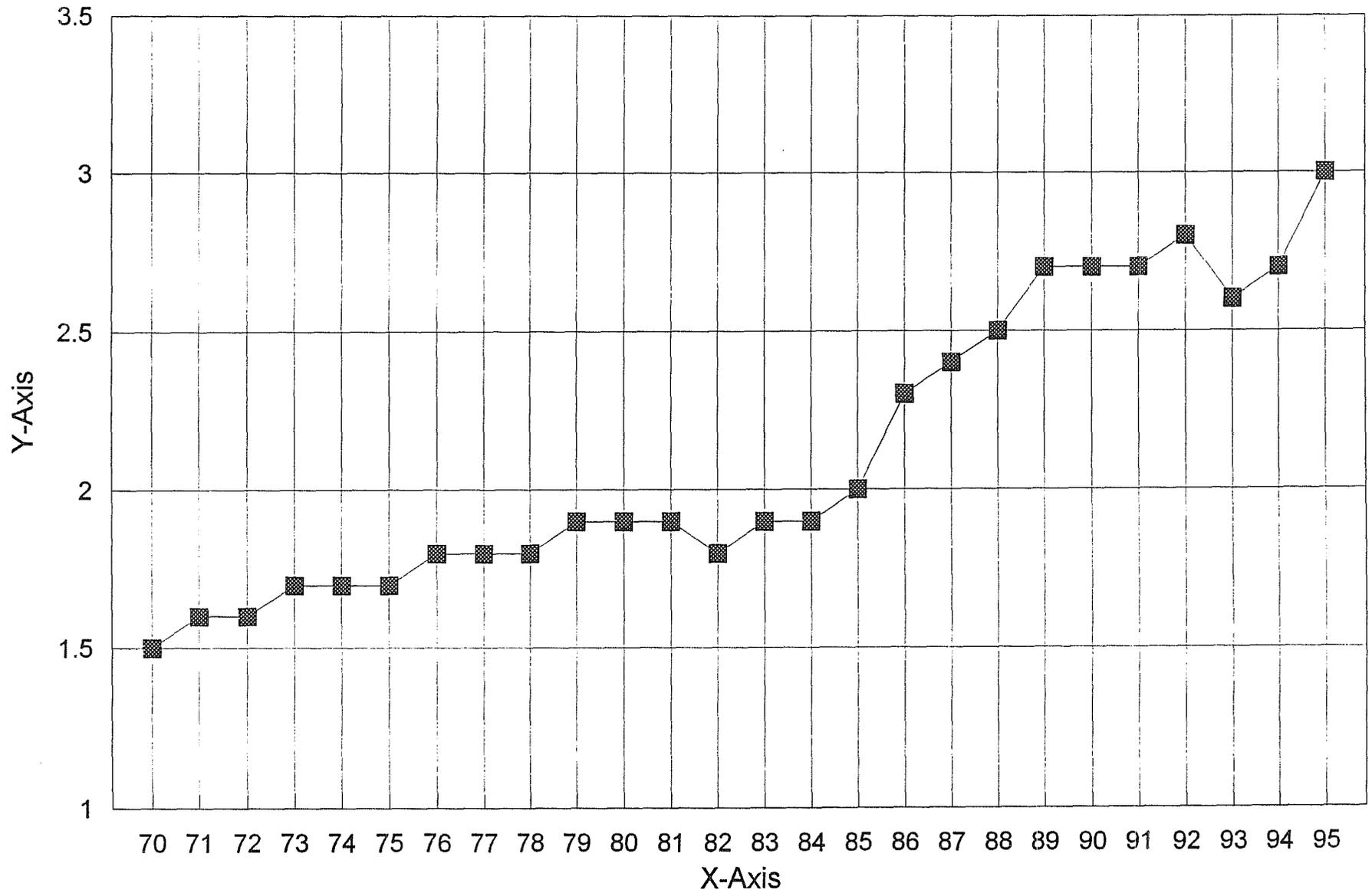
ALLEGANY COUNTY

TRANSPORTATION EMPLOYEES



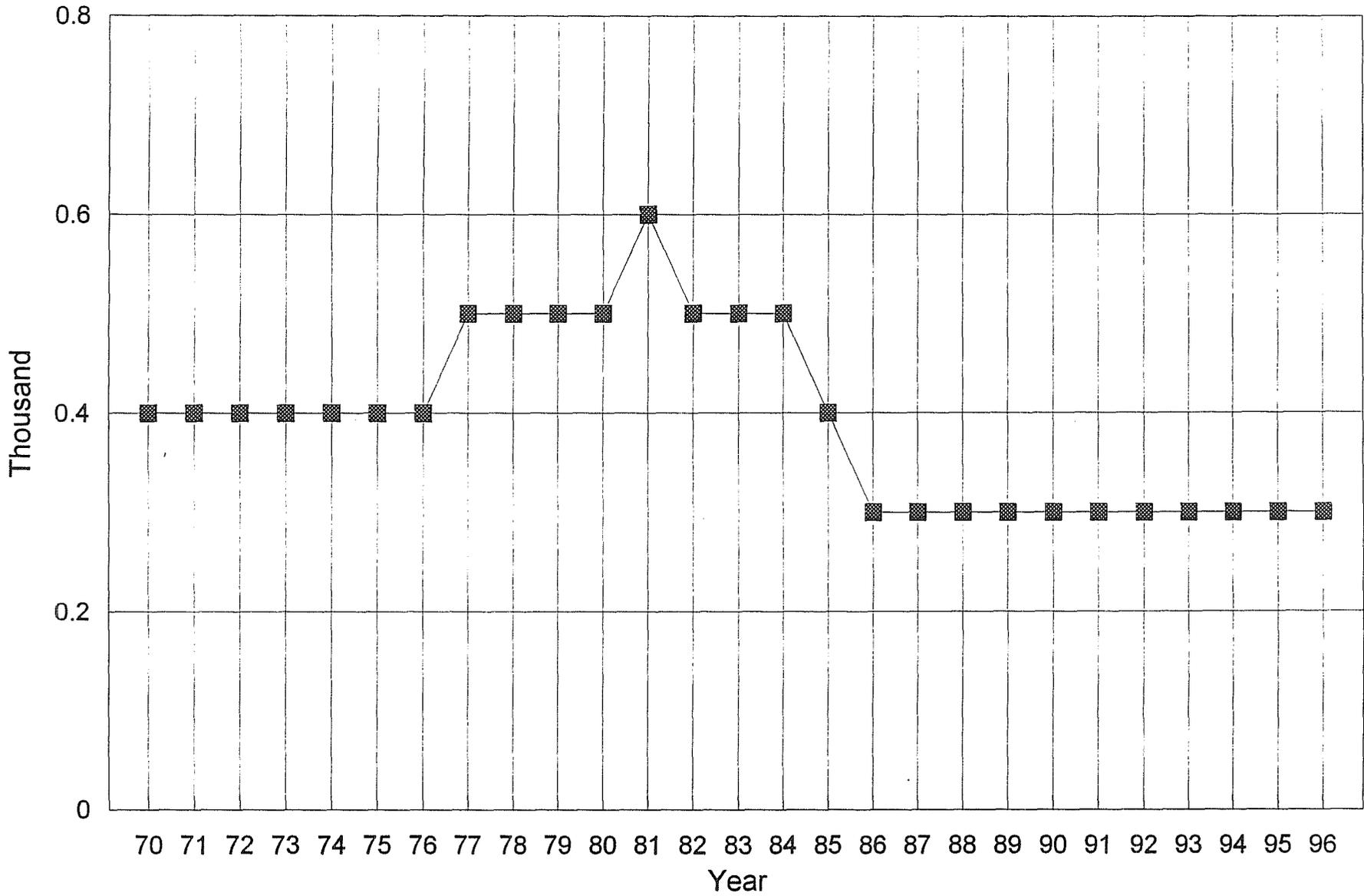
ALLEGANY COUNTY

WHOLESALE/RETAIL EMPLOYEES



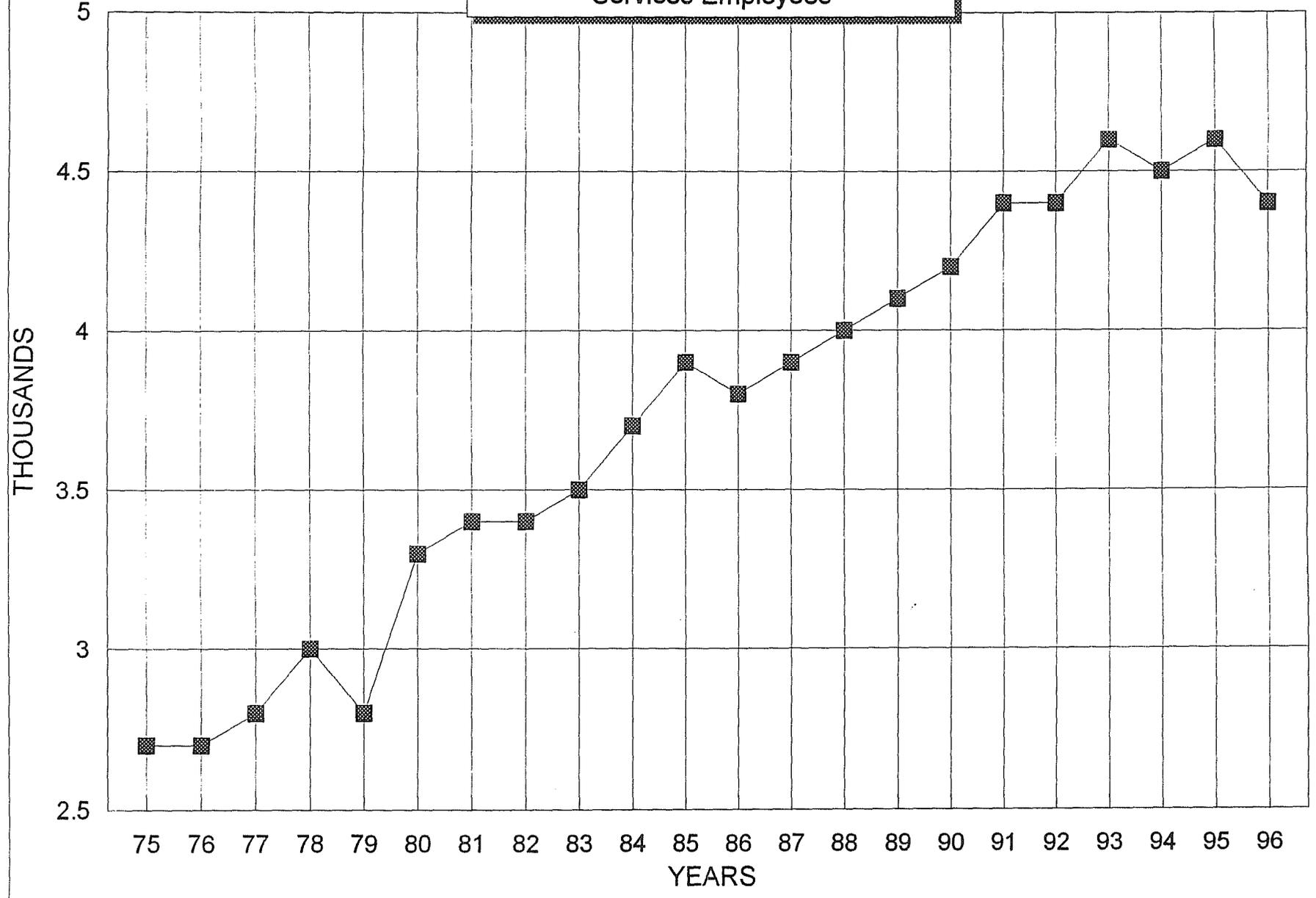
ALLEGANY COUNTY

FINANCE EMPLOYEES



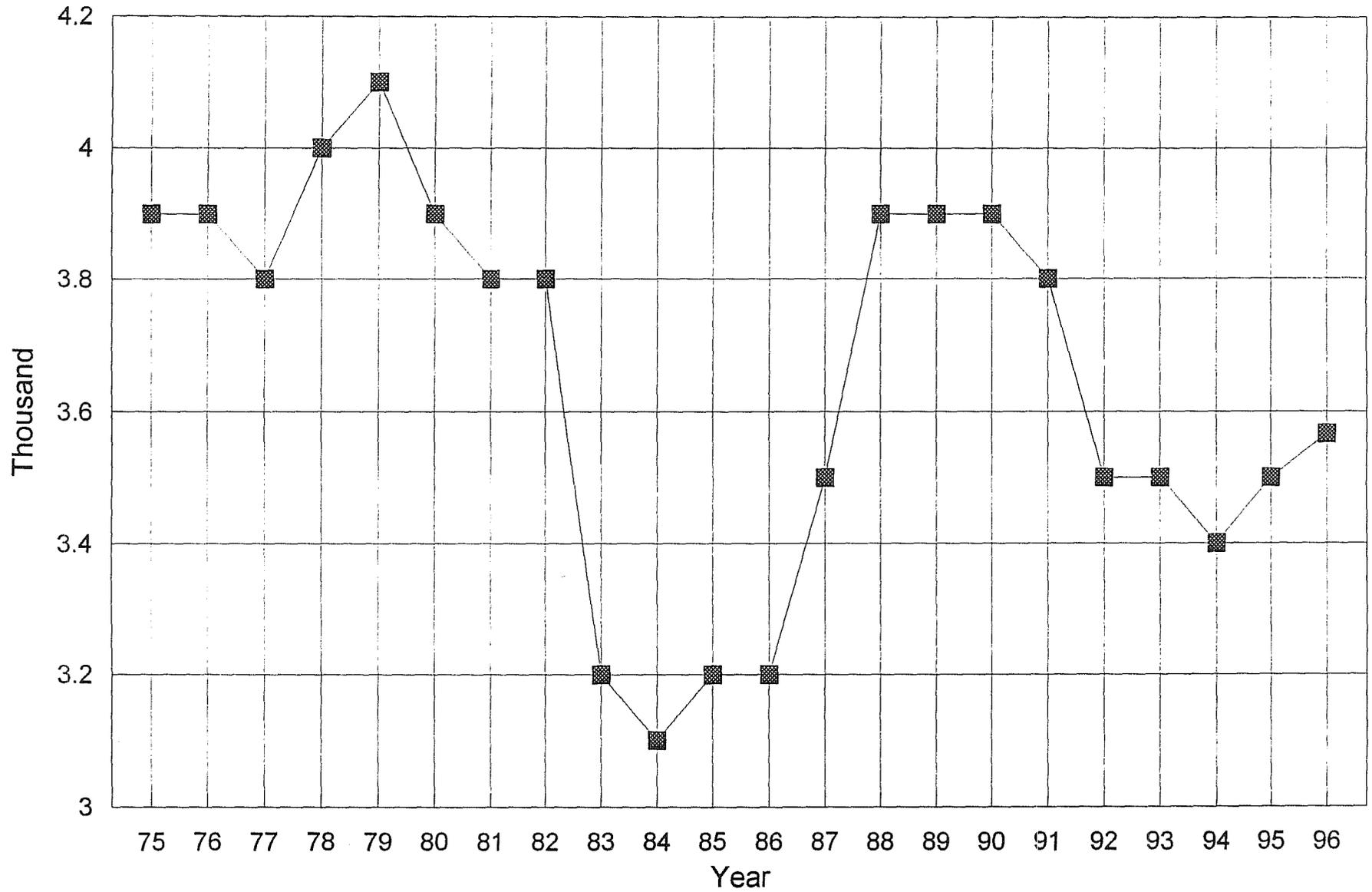
ALLEGANY COUNTY

Services Employees



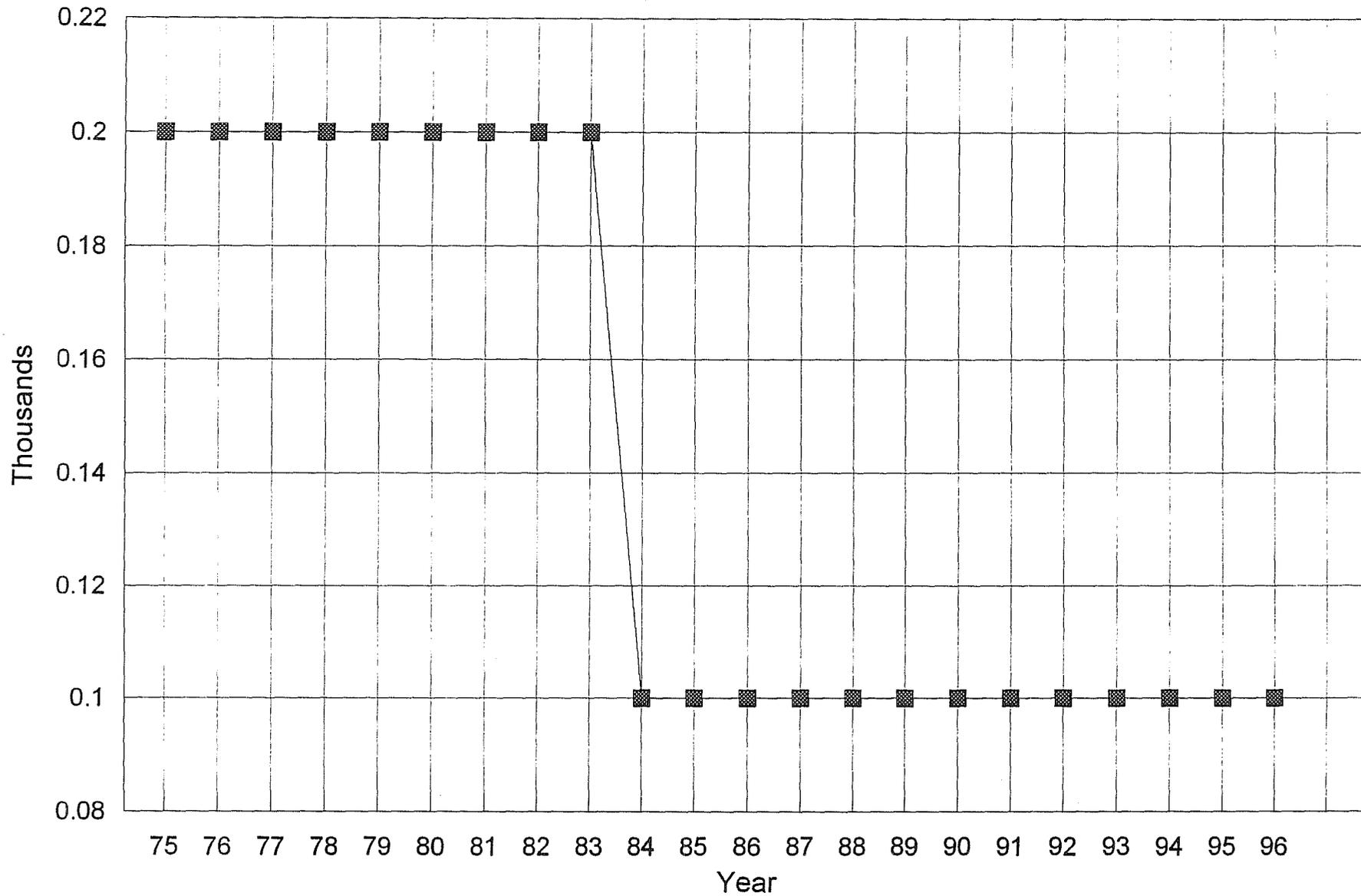
ALLEGANY COUNTY

GOODS PRODUCING



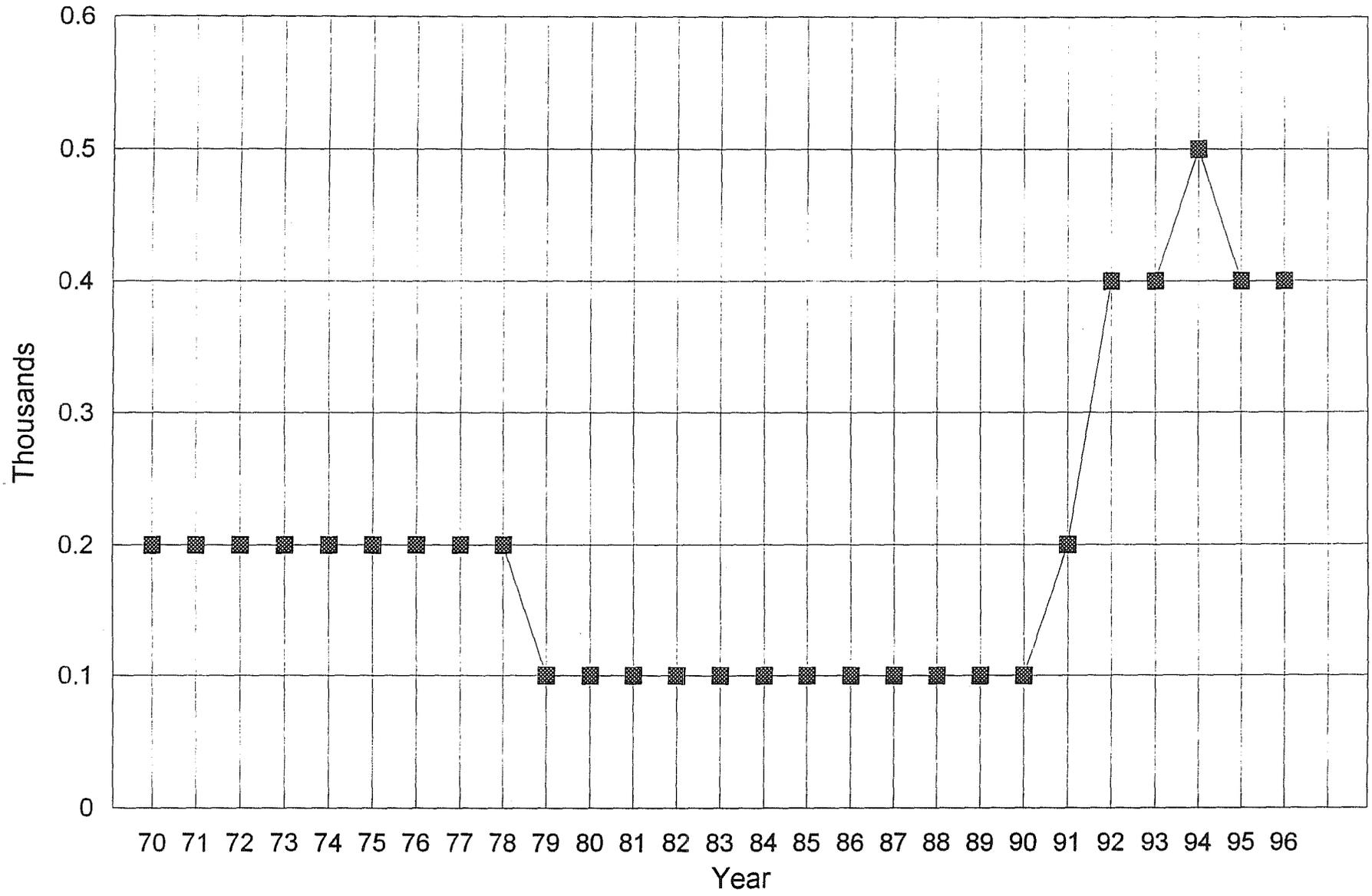
ALLEGANY COUNTY

Minning Employees



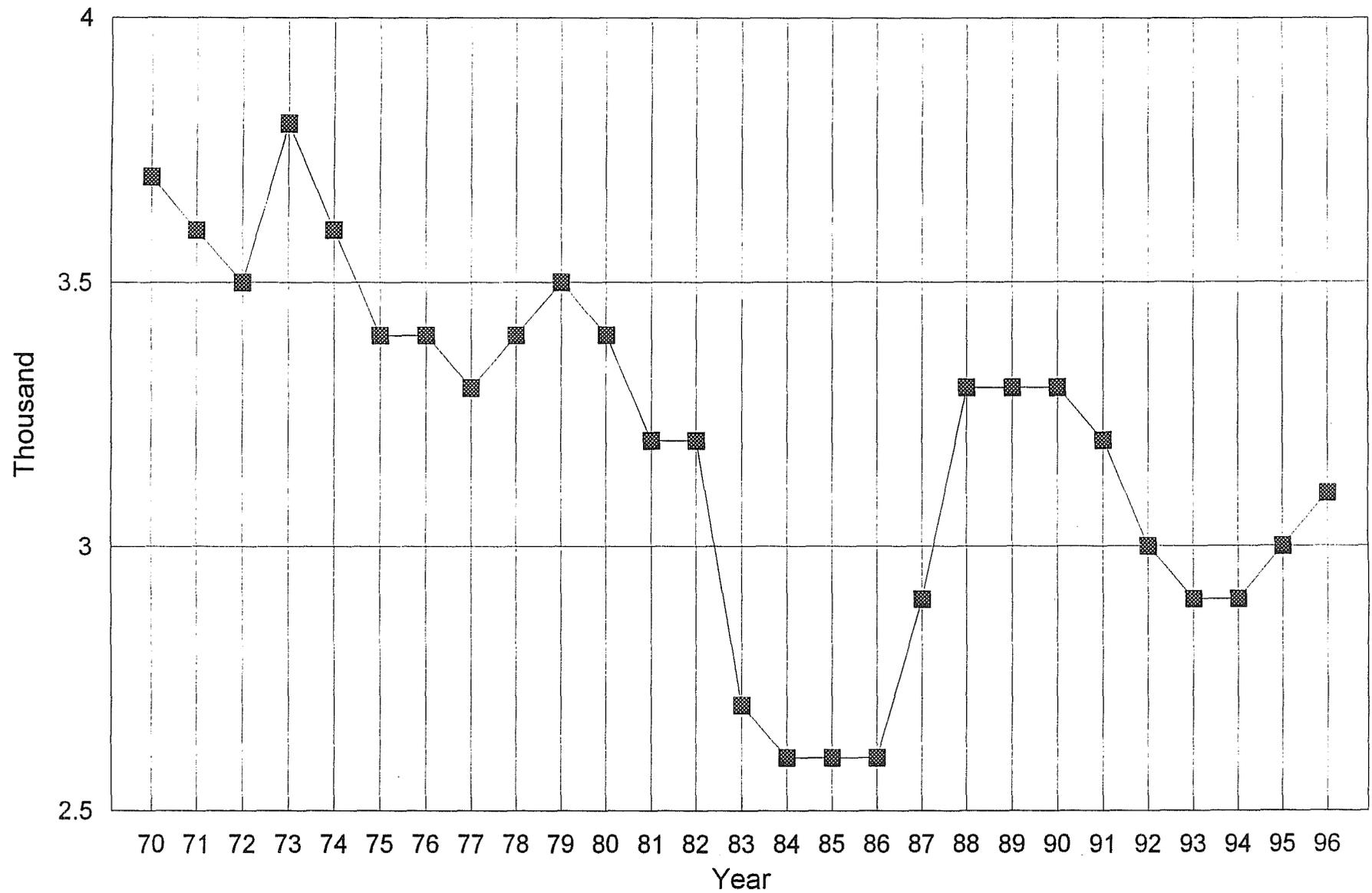
ALLEGANY COUNTY

Construction Employees



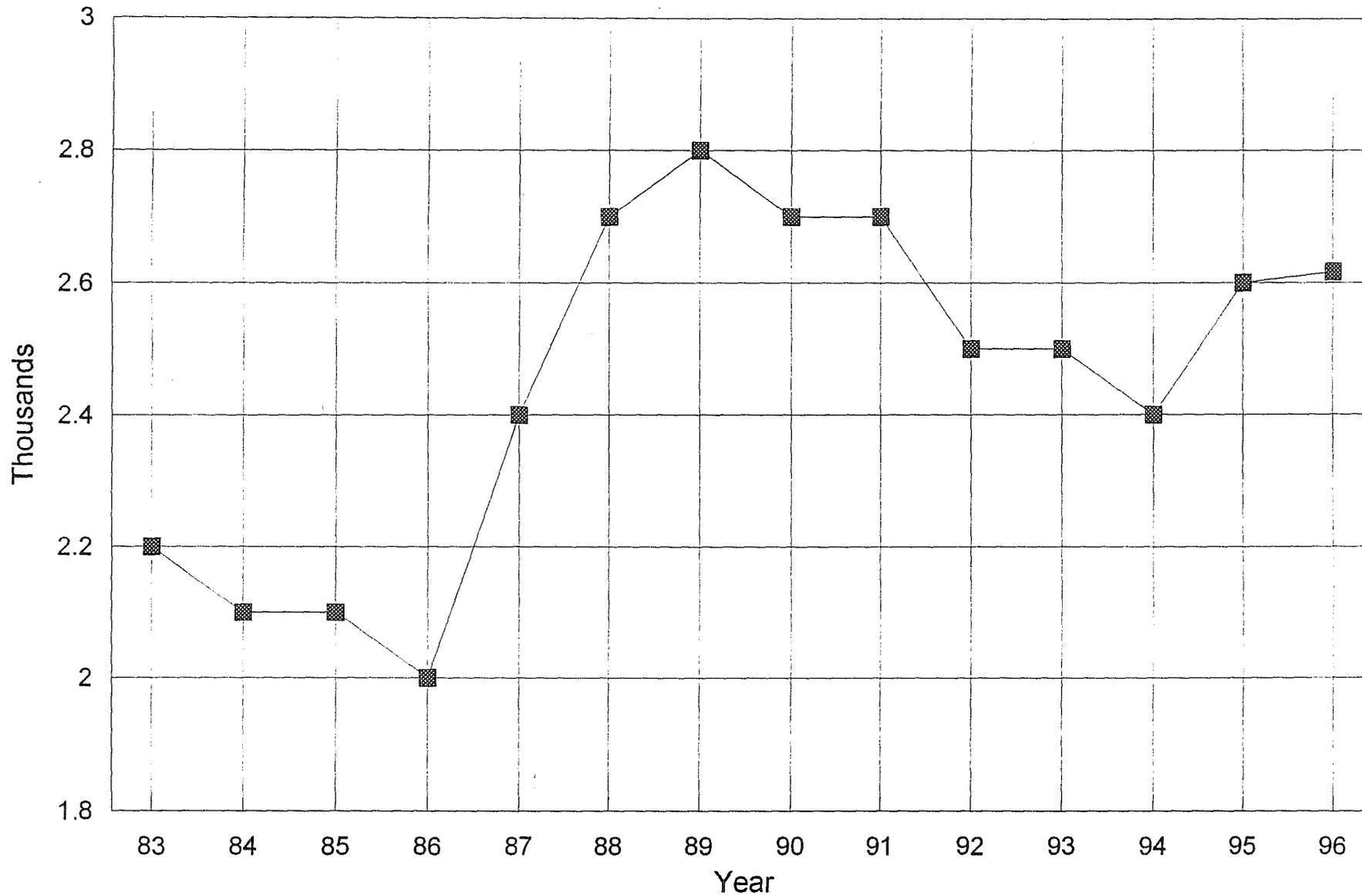
ALLEGANY COUNTY

MANUFACTURING EMPLOYEES



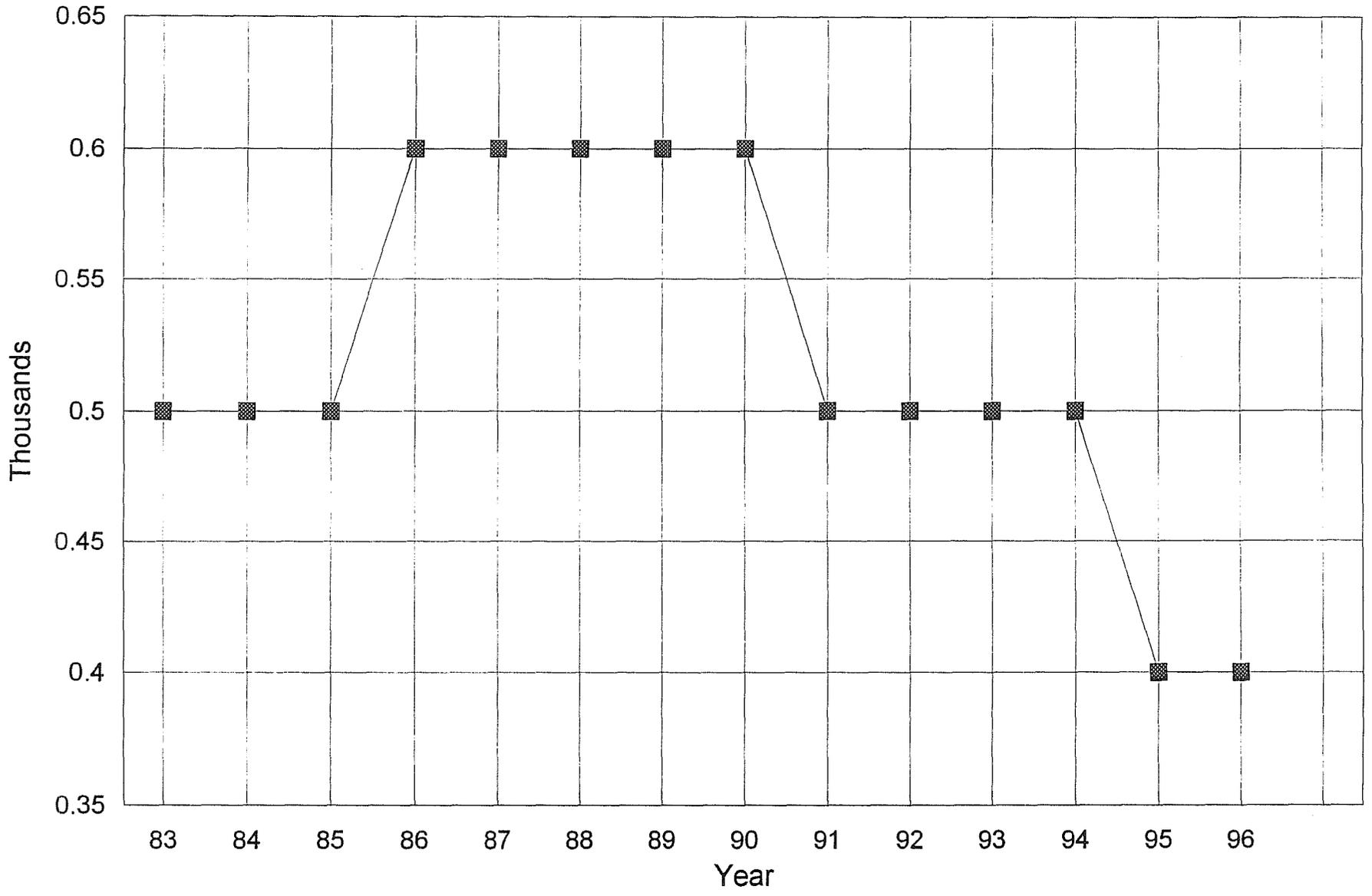
ALLEGANY COUNTY

Durable Goods Employees



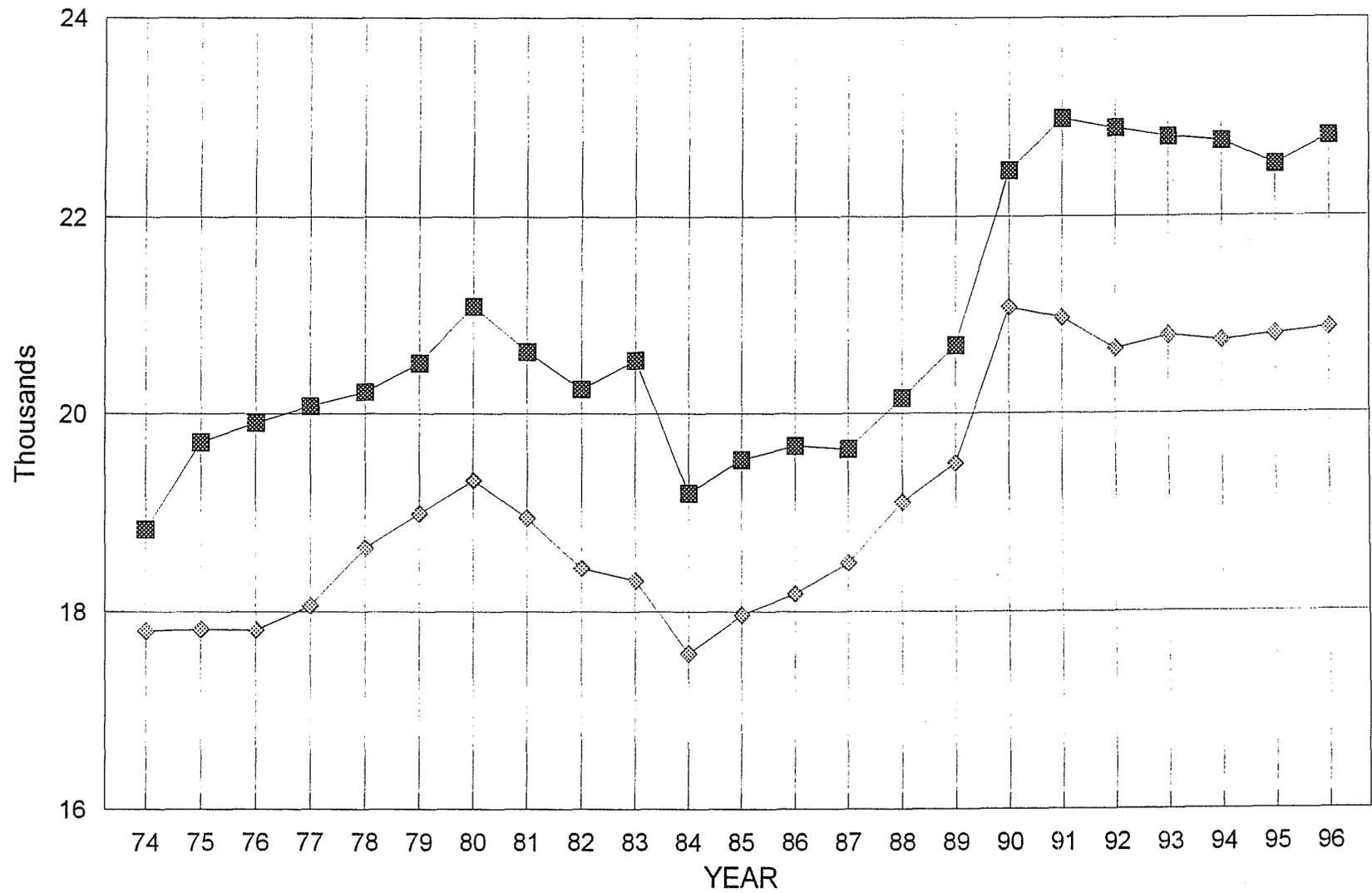
ALLEGANY COUNTY

Non Durable Goods Employees



ALLEGANY COUNTY

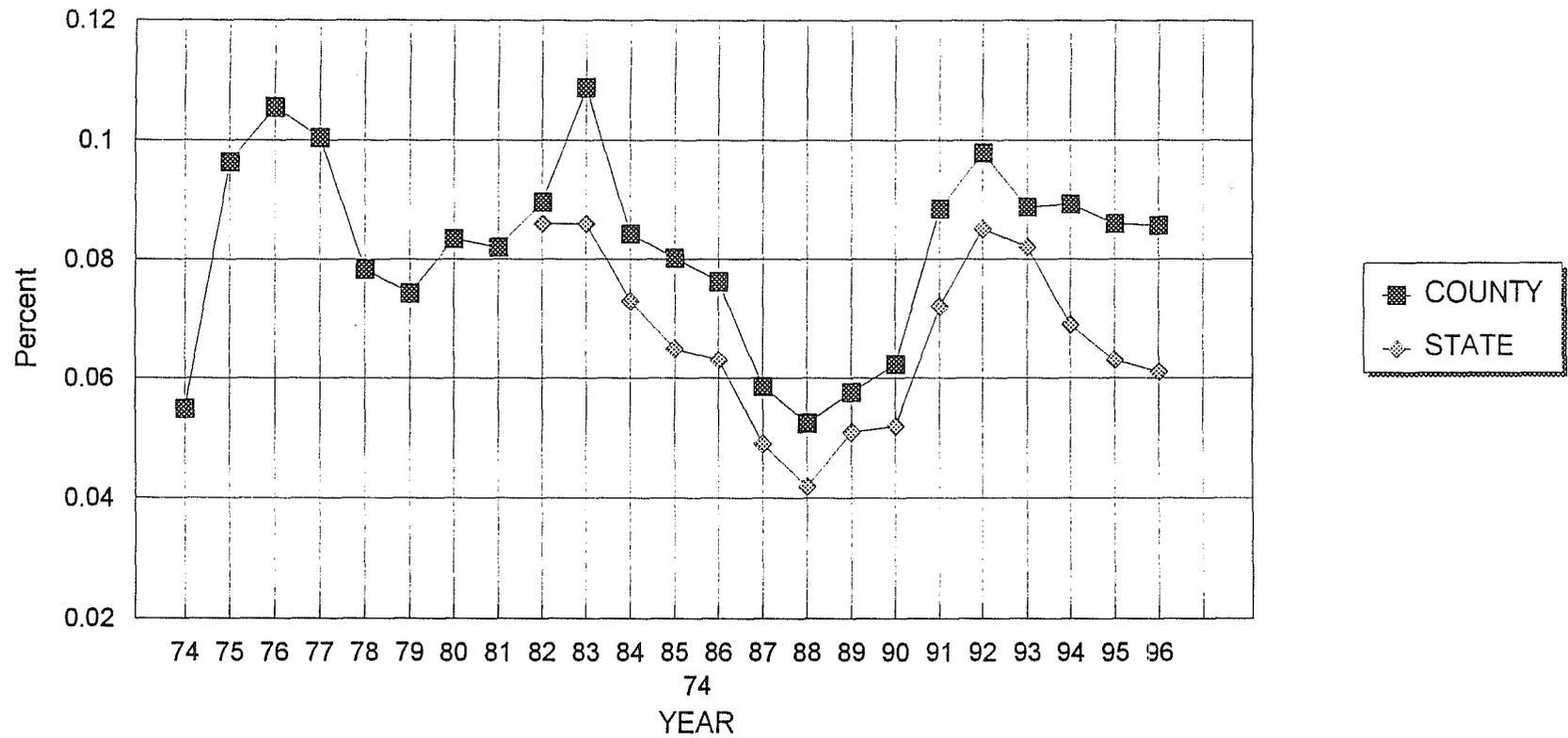
Labor Force



■ CIVILIAN LABOR FORCE ♦ EMPLOYED

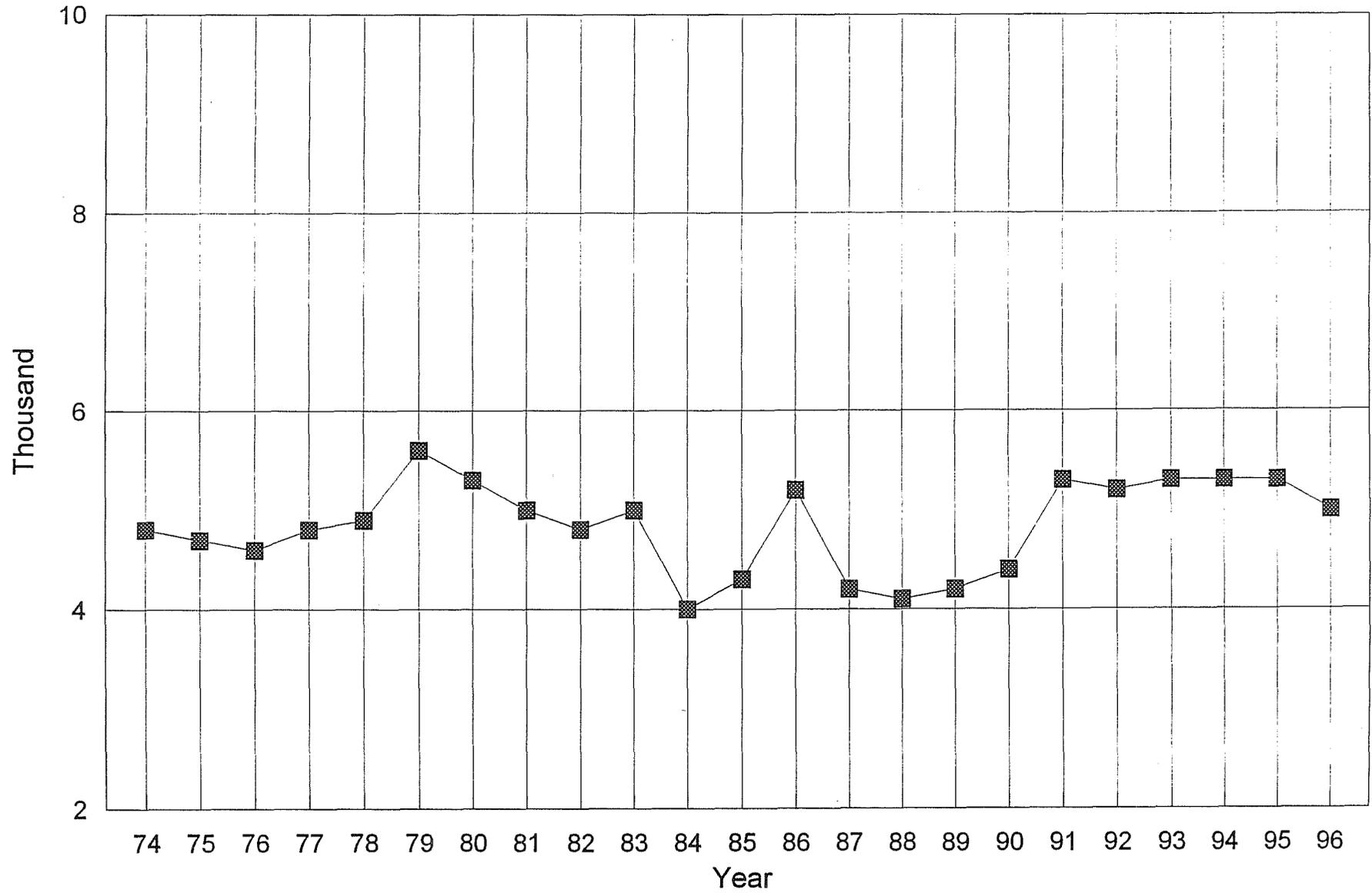
ALLEGANY COUNTY

UNEMPLOYMENT

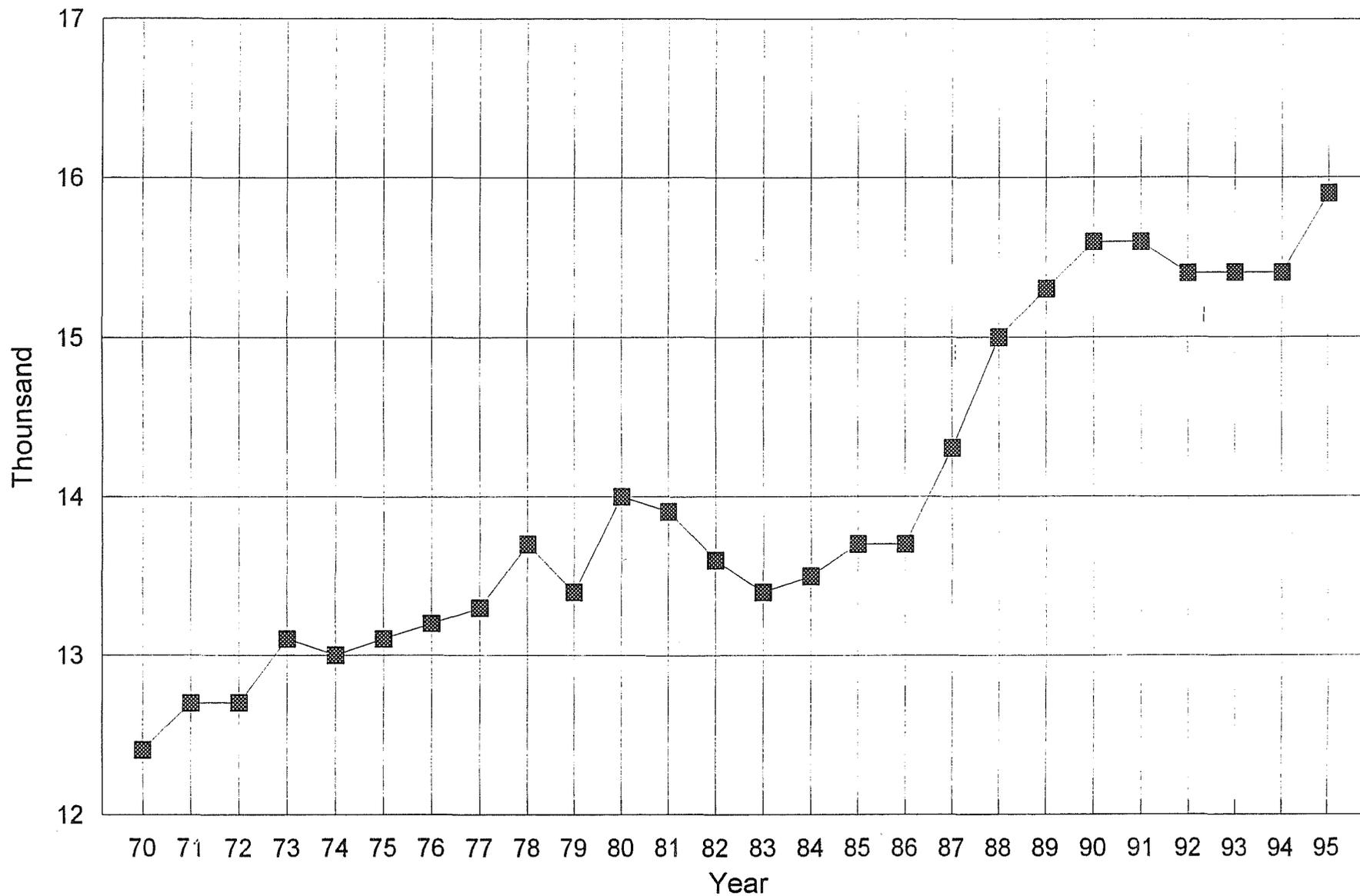


ALLEGANY COUNTY

AGRICULTURAL EMPLOYMENT



ALLEGANY COUNTY NON AGRICULTURAL EMPLOYMENT



NOT
APPROVED

PLANNING AND DEVELOPMENT

SEP 24 1996

September 23, 1996

J. Margeson

PRESENT: P. Regan, S. Myers, A. Saylor, R. Heimeman, J. Graffrath
J. Margeson

The committee convened at 3:00 p.m. for the purpose of opening sealed bids for production of the Allegany County Travel Guide.

Two bidders submitted quotes - Dodge-Graphic Press, Inc. and Remley and Company.

Bid prices were as follows:

<u># of Brochures</u>	<u>Dodge</u>	<u>Remley</u>
150 thousand	\$ 26,469.	\$ 27,225.
175 thousand	29,715.	30,633.
200 thousand	32,760.	34,029.

On motion of R. Heineman, seconded by J. Graffrath, the committee voted unanimously to accept the Dodge-Graphic bid of \$32,760. for production of 200 thousand brochures.

On motion of R. Heineman, seconded by J. Graffrath, the committee went into Executive Session to discuss a personnel matter.

The committee vacated Executive Session on motion of J. Graffrath, seconded by R. Heineman and adjourned at 3:30 p.m.

PLANNING AND DEVELOPMENT

J. Marshall
L. Peterson

October 11, 1996

Present: P. Regan, A. Sylor, R. Heineman, J. Graffrath, S. Myers, J. Case,
C. Peterson, J. Marshall, M. Kear, G. Fillgrove, J. Walchli, L. Dibble

Meeting called to order by Chairman Regan at 1:36 p.m.

George Fillgrove gave a small presentation relating to the Tourist Guide incorporating some of his ideas and suggestions. He passed out several Base Guides from his years in the Air Force and suggested using some of their formats. Also noted that "Balloons" (small items with advertising on them such as first aid kits, nail files, scissors, etc.) always seem to be a popular way to advertise.

Carl Peterson reported that Allegany County has reached its highest rate of employment ever. The population of the county however, is decreasing.

Employment and Training

On motion of S. Myers, seconded by A. Sylor, the committee went into Executive Session.

On motion of R. Heineman, seconded by J. Graffrath the committee returned to regular session.

On motion of R. Heineman, seconded by A. Sylor the committee unanimously recommended pursuing the purchase of property and referred to Ways and Means.

On motion of A. Sylor, seconded by S. Myers and unanimously carried approved a request to have the property rented by Employment and Training located on Main St., Belmont, cleaned at a rate of \$10.00 per hour.

On motion of A. Sylor, seconded by R. Heineman and carried approved a request to transfer \$80,000. within the Employment and Training accounts.

Economic Development

Julie Marshall reported that she has been asked to speak at the Annual New York State Department of Banking meeting in Rochester on October 31st.

Julie has also been elected as Vice Chairman of Economic Development Advisory Committee of Rural Opportunities.

Noted that a Business Planning Exposition is being planned in March at Alfred University.

Page 2

Julie noted the Internet Web page is coming along and hopefully will be ready in December.

Julie reported that we have received \$465,000. In grant monies for the Micro enterprise Program. Out of 229 applications her's came in 16th. Congratulations, Julie!

Julie is in the process of reviewing the Regional Development Strategy for STW and as soon as she is finished she will give her input to the committee.

A reception at the Beef Haus on October 24th at 10:30 will be held to meet the two new Circuit Riders recently hired.

The final ranking of this year's ARC grants saw 2 out of the top 6 going to Allegany County. The Friendship Fuel Farm will receive \$34,100. And the Wellsville State Campus of Alfred State will receive \$149,909.

Planning

Mike Kear noted that he is just starting to work on AG District II.

He noted the Belmont Water System has come up again and there is a meeting scheduled for next week.

Mike is looking into the possibility of securing a grant regarding the STW aquifer.

Also, 911 Digitized information is available to his office.

He is trying to get snowmobile trail maps ready for use in December.

Tourism

Jesse noted that the I Love New York 1996-97 grant is \$63,466.

The count of calls on the Tourism 800 number is up to 1511 compared to last year this time at 1415. The office is receiving 5-7 requests for information per day.

Page 3

Many inquiries have been received regarding the Spectator's annual issue of "In the Outdoors".

Genesee Country Magazine is taking ads with holiday themes and Jesse is attempting to put one together for Allegany County at a reduced rate.

Jesse toured Moss Lake with Craig Braack for picture taking with hopes of finding the perfect cover picture for the Tourism Guide.

Meeting adjourned.

NOV 22 1996

NOT
APPROVED

PLANNING AND DEVELOPMENT

November 8, 1996

PRESENT: P. Regan, S. Myers, J. Graffrath, E. Sherman, J. Walchli, J. Margeson, M. Kear, J. Case, J. Marshall, L. Dibble, C. Peterson

On motion of J. Graffrath, seconded by E. Sherman and carried, approved the minutes of October 11, 1996.

Tourism



Jesse Case noted he has received permission from the State to use I Love New York funds to advertise in the Genesee Country magazine for a Christmas promotion ad. No county dollars are involved.

Jesse reported the last day to submit changes to Dodge Graphics for the 1997 Tourism Guide is Nov. 22. Everything is on schedule and the Guides should be received by the end of December or very early January.

He also noted that his office has received a minimum of 300 requests for hunting packages.

Planning

Mike Kear noted he is working on a data base for Ag Districts. Has partial numberings done.

He is also working on the Snowmobile Grant. Should hear soon as to how much we will receive.

He noted the Planning Board is working on the Master Plan. The committee requested a progress report and would like to see the final results for just one town at this time. Mike will set dates for final maps and work on the completion of one town's final draft.

Economic Development

Julie Marshall noted she has been at Alfred State all morning working with the class that is drafting the Webb Page. They have been at it for 5 weeks and are almost finished. The title of the Webb page is "Allegany, Co..N.Y. gov"

Regarding the HUD Micro Enterprise Grant just received, Julie requested two resolutions from this committee:

PREPARE RESOLUTION

On motion of E. Sherman, seconded by P. Regan and carried, approved a resolution for an Agreement between the County and ACCORD for technical assistance and classroom instruction. Abstained - S. Myers.

PREPARE RESOLUTION

On motion of J. Graffrath, seconded by S. Myers and carried unanimously, approved an Agreement between the County and Rural Opportunities to administer the revolving loan fund and establish an appropriation account for that fund. Referred to Ways and Means.

On motion of J. Graffrath, seconded by S. Myers, the committee went into Executive Session.

On motion of S. Myers, seconded by E. Sherman, returned to regular session.

Meeting adjourned.

MEMORANDUM OF EXPLANATION

Intro. No. _____
(Clerk's Use Only)

COMMITTEE: Planning & Development

DATE: Nov. 8, 1996

Request a Board resolution establishing a subrecipient agreement between Allegany County and ACCORD Corporation. ACCORD will act as program deliverer for the Department of Development Micro-Enterprise grant awarded by HUD.

FISCAL IMPACT:

For further information regarding this matter, contact:

Julie Marshall, Development

Name and Department

268-9229

Telephone Number

MEMORANDUM OF EXPLANATION

Intro. No. _____
(Clerk's Use Only)

COMMITTEE: Planning & Development

DATE: Nov. 8, 1996

Request a Board resolution establishing an agreement between Allegany County and Rural Opportunities, Inc.. Rural Opportunities will provide loan packaging and loan servicing for the Department of Development Micro-Enterprise Revolving Loan Fund. The grant establishing the Revolving Loan Fund was awarded by HUD.

FISCAL IMPACT:

For further information regarding this matter, contact:

Julie Marshall, Development
Name and Department

268-9229
Telephone Number

DEC 18 1996

PLANNING AND DEVELOPMENT

December 13, 1996 (Moonwinks)

NOT
APPROVED

**PRESENT: P. Regan, S. Myers, J. Graffrath, E. Sherman, J. Walchli, J. Case, J. Marshall,
M. Kear, L. Dibble**

On motion of J. Graffrath, seconded by E. Sherman and carried, approved the minutes of
Nov. 8, 1996. 

Tourism

Jesse noted he has been notified that the State plans to close the Friendship Rest Area on Route 17 until April 1, 1997. It was noted that this is the only Rest Area on Rte. 17 with restroom facilities across the entire state and is used frequently by travelers and truckers. After much discussion it was decided to inform John Tucker, Director of Emergency Services; Rod Bennett, Chairman of the Public Safety Committee and Peter White, NYS DOT, Hornell of this development and request letters be written opposing this action. Referral to Public Safety.

Jesse noted that the media marketing plan for the Sled Dog Races to be held in January in Centerville is 50% funded by the State and they are spending 150% more on advertising than last year.

Noted that the inquiry calls on the 800 number are up by 15%. Most of the calls are requesting Travel Guides.

Jesse also reported that DPW is making a new county map and invited his comments on photos and narrative to be included.

Reader's Digest has chosen Angelica to be the back ground for a film depicting a small town's Christmas celebration. The film will be used as background for a Christmas musical show. Also noted was three other companies also have inquired to do filming within the county but apparently have chosen to go elsewhere.

Jesse noted that the 20 th of December is the last day to receive ads for next year's Travel Guide. The back page is yet to be taken but at any rate the Guides will be ready about the 3rd week in January.

On motion of S. Myers, seconded by E. Sherman and carried approved a request to establish a revenue account for the Travel Guide ads

Planning

Mike Kear reported he is hard at work on the Master Plan. He passed out a schedule, as requested, of the status of the plan and tentative dates to complete different phases. The committee instructed Mike to go ahead even if he is still waiting for information from other areas. He noted he needs a new PC to handle GIS to complete this task. He will be meeting with J. Margeson, D. Button, and P. Regan soon to arrange for this. Also discussed was the need for secretarial help for the Planning Board to complete their part of the Plan. Walker Business Services will be contacted.

A request from the Town of Wellsville for support from this committee to work with the Village of Wellsville to develop their own Master Plan has been received. On motion of S. Myers, seconded by E. Sherman and carried, a letter will be sent offering support. Also it was suggested that Mike Baldwin be invited to a Planning Board meeting.

James Graffrath brought up the subject of the letter written by the Circuit Rider to the President of Rite Aid Drug Stores. Much discussion followed.

Mike will be attending a meeting at UB on the Clear Water Act on the 18th and will comment on the meeting at the Planning Board meeting that night.

He is working on a new Ag Land Protection Plan.

Discussion was held regarding the Snowmobile Trail project. It seems landowners involved have not been contacted or have not understood all the particulars involved in allowing the trails to use their property. This should be cleared up.

Noted the Planning Board annual dinner meeting scheduled for Jan. 15 will be held at Swain Ski Resort and Robin Smith will do a program on the 50th anniversary of the ski area.

Economic Development

Julie Marshall reported the Web Page being developed by students at Alfred State College will not be completed by the end of the semester but she and the instructor are hard at work trying to get it together by the first of the year. She also noted that Alfred State has offered to house the Web Page and related needs at the State campus.

Page 3

Julie also noted that she is working with a professor at Houghton College regarding having a marketing Intern in her office for the next semester.

Briefly discussed the Revolving Loan Fund acquired through the Office of Development.

Much discussion held on the suggestion by P. Regan that a State of the County Report be developed and implemented. This could be done in flier form and mailed to all residents of the County for a small expenditure. On motion of J. Graffrath, seconded by E. Sherman and carried agreed to pursue this matter and referred to Ways and Means for approval and funding.

On motion of E. Sherman, seconded by J. Graffrath the committee went into Executive Session.

On motion of J. Graffrath, seconded by P. Regan the committee returned to regular session.

On motion of J. Graffrath, seconded by S. Myers and unanimously carried, moved to restructure the Office of Development , Planning and Tourism so that each component will report directly to the Director of Development. Referred to Personnel Committee.

Meeting adjourned.